### Sample Career Specialties / Occupations

- Personal Financial Advisors  •  Tax Preparation Specialists  •  Sales Agents  •  Securities, Commodities  •  Investment Advisors  •  Brokerage Representatives  •  Development Officers  •  Securities/Investments Analysts  •  Stock Brokers
- Accountants  •  Financial Analysts  •  Treasurers, Controllers and Chief Revenue Agents  •  Auditors  •  Economists  •  Tax Auditors  •  Collectors  •  Revenue Agents  •  Benefits Specialists  •  Real Estate Analysts  •  Certified Purchasing Professionals  •  Client Managers
- Credit Analysts  •  Loan Officers  •  Account Representatives  •  Tellers  •  Loan Processors  •  Customer Service Reps  •  Data Processors  •  Internal Auditors  •  Compliance Officers  •  Title Researchers & Examiners  •  Abstractors  •  Repossession Agents  •  Network Service Representatives  •  Operations Managers  •  Debt Counselors
- Claims Representatives, Examiners, and Investigators  •  Insurance Appraisers  •  Underwriters  •  Actuaries  •  Sales Agents  •  Customer Service Agents  •  Processing Clerks  •  Direct Marketing Representatives  •  Insurance Brokers  •  Loss Prevention Specialists

### Pathways

- Securities & Investments
- Business Finance
- Banking Services
- Insurance

### CCTC / Career Ready Practices

The Common Career Technical Core (CCTC) includes a set of standards for each of the 16 Career Clusters™ and their corresponding Career Pathways that define what students should know and be able to do after completing instruction in a program of study. The CCTC also includes an overarching set of Career Ready Practices that apply to all programs of study. The Career Ready Practices include 12 statements that address the knowledge, skills and dispositions that are important to becoming career ready.