

The Pathway Knowledge and Skills Chart describes what all/most learners/workers need to know and be able to do to demonstrate competence within a career pathway. Following the pathway description, there are four sets of knowledge and skill expectations:



PATHWAY DESCRIPTION

Information Support and Services: Careers in Information Support and Services involve IT deployment, including implementing computer systems and software, providing technical assistance and managing information systems. Successful IT deployment — implementation of computer systems and software, provision of technical assistance, creation of technical documentation and management of information systems — is critical to the success of most 21st century organizations. People with expertise in Information Support and Services are in high demand for a variety of positions in organizations of all sizes and types, doing work such as integrating multiple databases at a global investment company, enabling employees to share information between the New York, Paris and Hong Kong offices and improving service to customers.

A. FOUNDATIONAL ACADEMIC EXPECTATIONS

All secondary students should meet their state's academic standards. All Essential Cluster and Pathway Knowledge and Skills are predicated on the assumption that foundational academic skills have been attained. Some knowledge and skill statements will further define critical linkages and applications of academics in the cluster and/or pathway.

A. Foundational Academic Expectations
B. Essential Knowledge and Skills
C. Cluster (Foundation) Knowledge and Skills
D. Pathway Knowledge and Skills

B. ESSENTIAL KNOWLEDGE AND SKILLS

The following Essential Knowledge and Skill statements apply to careers in all clusters and pathways. Persons preparing for careers in this pathway should be able to demonstrate these skills in the context of this cluster and pathway.



A. Foundational Academic Expectations
B. Essential Knowledge and Skills
C. Cluster (Foundation) Knowledge and Skills
D. Pathway Knowledge and Skills

Essential Topic ESS01	ACADEMIC FOUNDATIONS: Achieve additional academic knowledge and skills required to pursue the full range of career and postsecondary education opportunities within a career cluster.
ESS01.01	Complete required training, education, and certification to prepare
	for employment in a particular career field.
ESS01.01.01	Identify training, education and certification requirements for occupational choice.
ESS01.01.02	Participate in career-related training and/or degree programs.
ESS01.01.03	Pass certification tests to qualify for licensure and/or certification in chosen occupational area.
ESS01.02	Demonstrate language arts knowledge and skills required to
	pursue the full range of post-secondary education and career
	opportunities.
ESS01.02.01	Model behaviors that demonstrate active listening.
ESS01.02.02	Adapt language for audience, purpose, situation. (i.e. diction/structure,
20001102102	style).
ESS01.02.03	Organize oral and written information.
ESS01.02.04	Compose focused copy for a variety of written documents such as agendas, audio-visuals, bibliographies, drafts, forms/documents, notes, oral presentations, reports, and technical terminology.
ESS01.02.05	Edit copy to create focused written documents such as agendas, audiovisuals, bibliographies, drafts, forms/documents, notes, oral presentations, reports, and technical terminology.
ESS01.02.06	Comprehend key elements of oral and written information such as cause/effect, comparisons/contrasts, conclusions, context, purpose, charts/tables/graphs, evaluation/critiques, mood, persuasive text, sequence, summaries, and technical subject matter.
ESS01.02.07	Evaluate oral and written information for accuracy, adequacy/sufficiency, appropriateness, clarity, conclusions/solutions, fact/opinion, propaganda, relevancy, validity, and relationship of ideas.
ESS01.02.08	Identify assumptions, purpose, outcomes/solutions, and propaganda techniques.
ESS01.02.09	Predict potential outcomes and/or solutions based on oral and written information regarding trends.
ESS01.02.10	Present formal and informal speeches including discussion, information requests, interpretation, and persuasive arguments.



ESS01.03	Demonstrate mathematics knowledge and skills required to pursue the full range of post-secondary education and career opportunities.
ESS01.03.01 ESS01.03.02	Identify whole numbers, decimals, and fractions. Demonstrate knowledge of basic arithmetic operations such as addition, subtraction, multiplication, and division.
ESS01.03.03	Demonstrate use of relational expressions such as equal to, not equal, greater than, less than, etc.
ESS01.03.04 ESS01.03.05	Apply data and measurements to solve a problem. Analyze Mathematical problem statements for missing and/or irrelevant data.
ESS01.03.06 ESS01.03.07	Construct charts/tables/graphs from functions and data. Analyze data when interpreting operational documents.
ESS01.04	Demonstrate science knowledge and skills required to pursue the
	full range of post-secondary and career education opportunities.
ESS01.04.01	Evaluate scientific constructs including conclusions, conflicting data, controls, data, inferences, limitations, questions, sources of errors, and variables.
ESS01.04.02	Apply scientific methods in qualitative and quantitative analysis, data gathering, direct and indirect observation, predictions, and problem identification.
Essential Topic	COMMUNICATIONS: Use oral and written communication skills in creating,
ESS02	expressing and interpreting information and ideas including technical terminology and information.
_	expressing and interpreting information and ideas including technical
ESS02	expressing and interpreting information and ideas including technical terminology and information. Select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary in
ESS02 ESS02.01	expressing and interpreting information and ideas including technical terminology and information. Select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary in practice. Determine the most appropriate reading strategy for identifying the overarching purpose of a text (i.e. skimming, reading for detail, reading for
ESS02.01 ESS02.01.01	expressing and interpreting information and ideas including technical terminology and information. Select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary in practice. Determine the most appropriate reading strategy for identifying the overarching purpose of a text (i.e. skimming, reading for detail, reading for meaning or critical analysis). Demonstrate use of content, technical concepts and vocabulary when
ESS02.01 ESS02.01.01 ESS02.01.02	expressing and interpreting information and ideas including technical terminology and information. Select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary in practice. Determine the most appropriate reading strategy for identifying the overarching purpose of a text (i.e. skimming, reading for detail, reading for meaning or critical analysis). Demonstrate use of content, technical concepts and vocabulary when analyzing information and following directions. Select the reading strategy or strategies needed to fully comprehend the content within a written document (i.e., skimming, reading for detail,
ESS02.01 ESS02.01.01 ESS02.01.02 ESS02.01.03	terminology and information. Select and employ appropriate reading and communication strategies to learn and use technical concepts and vocabulary in practice. Determine the most appropriate reading strategy for identifying the overarching purpose of a text (i.e. skimming, reading for detail, reading for meaning or critical analysis). Demonstrate use of content, technical concepts and vocabulary when analyzing information and following directions. Select the reading strategy or strategies needed to fully comprehend the content within a written document (i.e., skimming, reading for detail, reading for meaning or critical analysis). Interpret information, data, and observations to apply information learned



ESS02.02	Demonstrate use of the concepts, strategies, and systems for obtaining and conveying ideas and information to enhance communication in the workplace.
ESS02.02.01 ESS02.02.02	Employ verbal skills when obtaining and conveying information. Record information needed to present a report on a given topic or problem.
ESS02.02.03	Write internal and external business correspondence that conveys and/or obtains information effectively.
ESS02.02.04 ESS02.02.05	Communicate with other employees to clarify workplace objectives. Communicate effectively with customers and employees to foster positive relationships.
ESS02.03	Locate, organize and reference written information from various sources to communicate with co-workers and clients/participants.
ESS02.03.01	Locate written information used to communicate with co-workers and customers.
ESS02.03.02 ESS02.03.03	Organize information to use in written and oral communications. Reference the sources of information.
ESS02.04	Evaluate and use information resources to accomplish specific
ESS02.04.01	occupational tasks. Use informational texts, Internet web sites, and/or technical materials to review and apply information sources for occupational tasks.
ESS02.04.02	Evaluate the reliability of information from informational texts, Internet Web sites, and/or technical materials and resources.
ESS02.05	Use correct grammar, punctuation and terminology to write and edit documents.
ESS02.05.01	Compose multi-paragraph documents clearly, succinctly, and accurately.
ESS02.05.02	Use descriptions of audience and purpose when preparing and editing written documents.
ESS02.05.03	Use correct grammar, spelling, punctuation, and capitalization when preparing written documents.
ESS02.06	Develop and deliver formal and informal presentations using
	appropriate media to engage and inform audiences.
ESS02.06.01	Prepare oral presentations to provide information for specific purposes and audiences.
ESS02.06.02	Identify support materials that will enhance an oral presentation.
ESS02.06.03	Prepare support materials that will enhance an oral presentation.
ESS02.06.04	Deliver an oral presentation that sustains listeners' attention and interest.
ESS02.06.05	Align presentation strategies to the intended audience.
ESS02.06.06	Implement multi-media strategies for presentations.
ESS02.07	Interpret verbal and nonverbal cues/behaviors to enhance communication with co-workers and clients/participants.



ESS02.07.01	Interpret verbal behaviors when communicating with clients and co- workers.
ESS02.07.02	Interpret nonverbal behaviors when communicating with clients and coworkers.
ESS02.08 ESS02.08.01 ESS02.08.02	Apply active listening skills to obtain and clarify information. Interpret a given verbal message/information. Respond with restatement and clarification techniques to clarify information.
ESS02.09	Develop and interpret tables, charts, and figures to support written and oral communications.
ESS02.09.01	Create tables, charts, and figures to support written and oral communications.
ESS02.09.02	Interpret tables, charts, and figures used to support written and oral communication.
ESS02.10	Listen to and speak with diverse individuals to enhance
	communication skills.
ESS02.10.01	Apply factors and strategies for communicating with a diverse workforce.
ESS02.10.02	Demonstrate ability to communicate and resolve conflicts within a diverse workforce.
ESS02.11	Exhibit public relations skills to increase internal and external customer/client satisfaction.
ESS02.11.01	Communicate effectively when developing positive customer/client relationships.
	DOOD EM COLVING AND CRITICAL TUNIZING.
Essential Topic ESS03	PROBLEM-SOLVING AND CRITICAL THINKING: Solve problems using critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation.
•	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and
ESS03	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve
ESS03.01 ESS03.01.01	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills.
ESS03 ESS03.01	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills. Analyze elements of a problem to develop creative solutions. Describe the value of using problem-solving and critical thinking skills to
ESS03.01.01 ESS03.01.02 ESS03.01.02 ESS03.01.03	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills. Analyze elements of a problem to develop creative solutions. Describe the value of using problem-solving and critical thinking skills to improve a situation or process.
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills. Analyze elements of a problem to develop creative solutions. Describe the value of using problem-solving and critical thinking skills to improve a situation or process. Create ideas, proposals, and solutions to problems.
ESS03.01.01 ESS03.01.02 ESS03.01.02 ESS03.01.03	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills. Analyze elements of a problem to develop creative solutions. Describe the value of using problem-solving and critical thinking skills to improve a situation or process.
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04 ESS03.01.05	critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation. Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills. Analyze elements of a problem to develop creative solutions. Describe the value of using problem-solving and critical thinking skills to improve a situation or process. Create ideas, proposals, and solutions to problems. Evaluate ideas, proposals, and solutions to problems. Use structured problem-solving methods when developing proposals and



ESS03.01.09	Guide individuals through the process of recognizing concerns and making informed decisions.
ESS03.01.10	Identify alternatives using a variety of problem-solving and critical thinking skills.
ESS03.01.11	Evaluate alternatives using a variety of problem-solving and critical thinking skills.
ESS03.02	Employ critical thinking and interpersonal skills to resolve conflicts with staff and/or customers.
ESS03.02.01 ESS03.02.02	Analyze situations and behaviors that affect conflict management. Determine best options/outcomes for conflict resolution using critical thinking skills.
ESS03.02.03	Identify with others' feelings, needs, and concerns.
ESS03.02.04	Implement stress management techniques.
ESS03.02.05	Resolve conflicts with/for customers using conflict resolution skills.
ESS03.02.06	Implement conflict resolution skills to address staff issues/problems.
ESS03.03	Identify, write and monitor workplace performance goals to guide
	progress in assigned areas of responsibility and accountability.
ESS03.03.01	Write realistic performance goals, objectives and action plans.
ESS03.03.02	Monitor performance goals and adjust as necessary.
ESS03.03.03	Recognize goal achievement using appropriate rewards in the workplace.
ESS03.03.04	Communicate goal achievement with managers and co-workers.
ESS03.04	Conduct technical research to gather information necessary for
500 00 04 04	decision-making.
ESS03.04.01	Align the information gathered to the needs of the audience.
ESS03.04.02	Gather technical information and data using a variety of resources.
ESS03.04.03	Analyze information and data for value to the research objectives.
ESS03.04.04	Evaluate information and data to determine value to research objectives.
	INFORMATION TECHNOLOGY APPLICATIONS: Use information
Essential Topic	INFORMATION TECHNOLOGY APPLICATIONS: Use information technology tools specific to the career cluster to access, manage, integrate, and
Essential Topic ESS04	INFORMATION TECHNOLOGY APPLICATIONS: Use information technology tools specific to the career cluster to access, manage, integrate, and create information.
<u>-</u>	technology tools specific to the career cluster to access, manage, integrate, and create information.
ESS04	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to
ESS04	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to increase workplace efficiency.
ESS04 ESS04.01	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to
ESS04.01 ESS04.01.01 ESS04.01.02	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to increase workplace efficiency. Manage personal schedules and contact information. Create memos and notes.
ESS04.01 ESS04.01.01	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to increase workplace efficiency. Manage personal schedules and contact information.
ESS04.01 ESS04.01.01 ESS04.01.02 ESS04.02	technology tools specific to the career cluster to access, manage, integrate, and create information. Use Personal Information Management (PIM) applications to increase workplace efficiency. Manage personal schedules and contact information. Create memos and notes. Employ technological tools to expedite workflow. Use information technology tools to manage and perform work



ESS04.03.02	Identify the functions and purpose of email systems.
ESS04.03.03	Use email to communicate within and across organizations.
ESS04.04	Operate Internet applications to perform workplace tasks.
ESS04.04.01	Access and navigate Internet (e.g., use a web browser).
ESS04.04.02	Search for information and resources.
ESS04.04.03	Evaluate Internet resources for reliability and validity.
ESS04.05	Operate writing and publishing applications to prepare business
L0004.00	communications.
ESS04.05.01	Prepare simple documents and other business communications.
ESS04.05.02	Prepare reports and other business communications by integrating graphics
L0004.03.02	and other non-text elements.
ESS04.05.03	Prepare complex multi-media publications.
ESS04.06	Operate presentation applications to prepare presentations.
ESS04.06.01	Prepare presentations for training, sales and information sharing.
ESS04.06.02	Deliver presentations with supporting materials.
ESS04.07	Employ spreadsheet applications to organize and manipulate data.
L3304.07	Employ spreadsheet applications to organize and manipulate data.
ESS04.07.01	Create a spreadsheet.
ESS04.07.02	Perform calculations and analyses on data using a spreadsheet.
ESS04.08	Employ database applications to manage data.
ESS04.08.01	Manipulate data elements.
ESS04.08.02	Manage interrelated data elements.
ESS04.08.03	Analyze interrelated data elements.
ESS04.08.04	Generate reports showing interrelated data elements.
ESS04.09	Employ collaborative/groupware applications to facilitate group
	work.
ESS04.09.01	Facilitate group work through management of shared schedule and contact
	information.
ESS04.09.02	Facilitate group work through management of shared files and online
	information.
ESS04.09.03	Facilitate group work through instant messaging or virtual meetings.
ESS04.10	Employ computer operations applications to manage work tasks.
ESS04.10.01	Manage computer operations.
ESS04.10.02	Manage file storage.
ESS04.10.03	Compress or alter files.
ESS04.11	Use computer-based equipment (containing embedded computers
	or processors) to control devices.
ESS04.11.01	Operate computer driven equipment and machines.
ESS04.11.02	Use installation and operation manuals.
ESS04.11.03	Troubleshoot computer driven equipment and machines.
ESS04.11.04	Access support as needed to maintain operation of computer driven
	equipment and machines.



Essential Topic ESS05	SYSTEMS: Understand roles within teams, work units, departments, organizations, inter-organizational systems, and the larger environment. Identify how key organizational systems affect organizational performance and the quality of products and services. Understand global context of industries and careers.
ESS05.01	Describe the nature and types of business organizations to build
	an understanding of the scope of organizations.
ESS05.01.01	List the types and functions of businesses.
ESS05.01.02	Describe the types and functions of businesses.
ESS05.01.03	Explain the functions and interactions of common departments within a business.
ESS05.02	Implement quality control systems and practices to ensure quality
	products and services.
ESS05.02.01	Describe quality control standards and practices common to the workplace.
	SAFETY, HEALTH AND ENVIRONMENTAL: Understand the importance
Essential Topic	of health, safety, and environmental management systems in organizations and
ESS06	their importance to organizational performance and regulatory compliance.
	Follow organizational policies and procedures and contribute to continuous improvement in performance and compliance.
ESS06.01	Implement personal and jobsite safety rules and regulations to
	maintain sate and nealthful working conditions and environments.
	maintain safe and healthful working conditions and environments.
ESS06.01.01	_
ESS06.01.01 ESS06.01.02	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe
	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite.
ESS06.01.02	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces.
ESS06.01.02 ESS06.01.03	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe
ESS06.01.02 ESS06.01.03 ESS06.01.04	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations. Employ a safety hierarchy and communication system within the
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05 ESS06.01.06	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations.
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05 ESS06.01.06 ESS06.01.07	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations. Employ a safety hierarchy and communication system within the workplace/jobsite. Implement safety precautions to maintain a safe worksite.
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05 ESS06.01.06 ESS06.01.07 ESS06.01.08 ESS06.01.09	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations. Employ a safety hierarchy and communication system within the workplace/jobsite.
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05 ESS06.01.06 ESS06.01.07 ESS06.01.08 ESS06.01.09	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations. Employ a safety hierarchy and communication system within the workplace/jobsite. Implement safety precautions to maintain a safe worksite. Complete work tasks in accordance with employee rights and
ESS06.01.02 ESS06.01.03 ESS06.01.04 ESS06.01.05 ESS06.01.06 ESS06.01.07 ESS06.01.08 ESS06.01.09	Assess workplace conditions with regard to safety and health. Align safety issues with appropriate safety standards to ensure a safe workplace/jobsite. Identify safety hazards common to workplaces. Identify safety precautions to maintain a safe worksite. Select appropriate personal protective equipment as needed for a safe workplace/jobsite. Inspect personal protective equipment commonly used for selected career pathway. Use personal protective equipment according to manufacturer rules and regulations. Employ a safety hierarchy and communication system within the workplace/jobsite. Implement safety precautions to maintain a safe worksite. Complete work tasks in accordance with employee rights and responsibilities and employers obligations to maintain workplace



ESS06.03	Employ emergency procedures as necessary to provide aid in workplace accidents.
ESS06.03.01 ESS06.03.02 ESS06.03.03	Use knowledge of First Aid procedures as necessary. Use knowledge of CPR procedures as necessary. Use safety equipment as necessary. Employ knowledge of response techniques to create a disaster and/or emergency response plan.
ESS06.04.01 ESS06.04.02	Complete an assessment of an emergency and/or disaster situation. Create an emergency and/or disaster plan.
Essential Topic ESS07	LEADERSHIP AND TEAMWORK: Use leadership and teamwork skills in collaborating with others to accomplish organizational goals and objectives.
ESS07.01	Employ leadership skills to accomplish organizational goals and objectives.
ESS07.01.01	Analyze the various roles of leaders within organizations (e.g. contribute ideas; share in building an organization; act as role models to employees by adhering to company policies, procedures, and standards; promote the organization's vision; and mentor others).
ESS07.01.02	Exhibit traits such as empowerment, risk, communication, focusing on results, decision-making, problem solution, and investment in individuals when leading a group in solving a problem.
ESS07.01.03	Exhibit traits such as compassion, service, listening, coaching, developing others, team development, and understanding and appreciating others when acting as a manager of others in the workplace.
ESS07.01.04	Exhibit traits such as enthusiasm, creativity, conviction, mission, courage, concept, focus, principle-centered living, and change when interacting with others in general.
ESS07.01.05	Consider issues related to self, team, community, diversity, environment, and global awareness when leading others.
ESS07.01.06	Exhibit traits such as innovation, intuition, adaptation, life-long learning and coachability to develop leadership potential over time.
ESS07.01.07	Analyze leadership in relation to trust, positive attitude, integrity, and willingness to accept key responsibilities in a work situation.
ESS07.01.08	Describe observations of outstanding leaders using effective management styles.
ESS07.01.09	Participate in civic and community leadership and teamwork opportunities to enhance skills.
ESS07.02	Employ organizational and staff development skills to foster positive working relationships and accomplish organizational goals.
ESS07.02.01	Implement organizational skills when facilitating others' work efforts.



ESS07.02.02	Explain how to manage a staff that satisfies work demands while adhering to budget constraints.
ESS07.02.03	Describe how staff growth and development to increase productivity and employee satisfaction.
ESS07.02.04	Organize team involvement within a group environment.
ESS07.02.05	Work with others to develop and gain commitment to team goals.
ESS07.02.06	Distribute responsibility and work load fairly.
ESS07.02.07	Model leadership and teamwork qualities to aid in employee morale.
ESS07.02.08	Identify best practices for successful team functioning.
ESS07.02.09	Explain best practices for successful team functioning.
ESS07.03	Employ teamwork skills to achieve collective goals and use team
	members' talents effectively.
ESS07.03.01	Work with others to achieve objectives in a timely manner.
ESS07.03.02	Promote the full involvement and use of team members' individual talents
	and skills.
ESS07.03.03	Employ conflict-management skills to facilitate solutions.
ESS07.03.04	Demonstrate teamwork skills through working cooperatively with co-
	workers, supervisory staff, and others, both in and out of the organization,
	to achieve particular tasks.
ESS07.03.05	Demonstrate teamwork processes that provide team building, consensus,
	continuous improvement, respect for the opinions of others, cooperation,
	adaptability, and conflict resolution.
ESS07.03.06	Develop plans to improve team performance.
ESS07.03.07	Demonstrate commitment to and a positive attitude toward team goals.
ESS07.03.08	Take responsibility for shared group and individual work tasks.
ESS07.03.09	Assist team members in completing their work.
ESS07.03.10	Adapt effectively to changes in projects and work activities.
ESS07.03.11	Negotiate effectively to arrive at decisions.
ESS07.04	Establish and maintain effective working relationships with all
	levels of personnel and other departments in order to accomplish
	objectives and tasks.
ESS07.04.01	Build effective working relationships using interpersonal skills.
ESS07.04.02	Use positive interpersonal skills to work cooperatively with co-workers
	representing different cultures, genders and backgrounds.
ESS07.04.03	Manage personal skills to accomplish assignments.
ESS07.04.04	Treat people with respect.
ESS07.04.05	Provide constructive praise and criticism.
ESS07.04.06	Demonstrate sensitivity to and value for diversity.
ESS07.04.07	Manage stress and control emotions.
ESS07.05	Conduct and participate in meetings to accomplish work tasks.
ESS07.05.01	Develop meeting goals, objectives and agenda.
ESS07.05.02	Assign responsibilities for preparing materials and leading discussions.
ESS07.05.03	Prepare materials for leading discussion.
ESS07.05.04	Assemble and distribute meeting materials.
ESS07.05.05	Conduct meeting to achieve objectives within scheduled time.



ESS09.01.03

Information Technology Career Cluster Information Support and Services Pathway Knowledge and Skill Statements

ESS07.05.06 ESS07.05.07 ESS07.05.08 ESS07.06 ESS07.06.01 ESS07.06.02	Demonstrate effective communication skills in meetings. Produce meeting minutes including decisions and next steps. Use parliamentary procedure, as needed, to conduct meetings. Employ mentoring skills to inspire and teach others. Use motivational techniques to enhance performance in others. Provide guidance to enhance performance in others.
Essential Topic ESS08	ETHICS AND LEGAL RESPONSIBILITIES: Know and understand the importance of professional ethics and legal responsibilities.
ESS08.01	Apply ethical reasoning to a variety of workplace situations in
	order to make ethical decisions.
ESS08.01.01	Evaluate alternative responses to workplace situations based on legal responsibilities and employer policies.
ESS08.01.02	Evaluate alternative responses to workplace situations based on personal or professional ethical responsibilities.
ESS08.01.03	Identify personal and long-term workplace consequences of unethical or illegal behaviors.
ESS08.01.04	Explain personal and long-term workplace consequences of unethical or illegal behaviors.
ESS08.01.05	Determine the most appropriate response to workplace situations based on legal and ethical considerations.
ESS08.01.06	Explain the most appropriate response to workplace situations based on legal and ethical considerations.
ESS08.02	Interpret and explain written organizational policies and
	procedures to help employees perform their jobs according to
	employer rules and expectations.
ESS08.02.01	Locate information on organizational policies in handbooks and manuals.
ESS08.02.02	Discuss how specific organizational policies and procedures influence a specific work situation.
Essential Topic ESS09	EMPLOYABILITY AND CAREER DEVELOPMENT: Know and understand the importance of employability skills. Explore, plan, and effectively manage careers. Know and understand the importance of entrepreneurship skills.
ESS09.01	Identify and demonstrate positive work behaviors and personal
	qualities needed to be employable.
ESS09.01.01	Demonstrate self-discipline, self-worth, positive attitude, and integrity in a work situation.
ESS09.01.02	Demonstrate flexibility and willingness to learn new knowledge and skills.
E0000 04 00	Elling and a second and a second

Exhibit commitment to the organization.



ESS09.01.04	Identify how work varies with regard to site, from indoor confined spaces to outdoor areas, including aerial space and a variety of climatic and physical conditions.	
ESS09.01.05	Apply communication strategies when adapting to a culturally diverse environment.	
ESS09.01.06	Manage resources in relation to the position (i.e. budget, supplies, computer, etc).	
ESS09.01.07	Identify positive work-qualities typically desired in each of the career cluster's pathways.	
ESS09.01.08	Manage work roles and responsibilities to balance them with other life roles and responsibilities.	
ESS09.02	Develop a personal career plan to meet career goals and	
	objectives.	
ESS09.02.01	Develop career goals and objectives as part of a plan for future career direction.	
ESS09.02.02	Develop strategies to reach career objectives.	
ESS09.03	Demonstrate skills related to seeking and applying for employment	
	to find and obtain a desired job.	
ESS09.03.01	Use multiple resources to locate job opportunities.	
ESS09.03.02	Prepare a résumé.	
ESS09.03.03	Prepare a letter of application.	
ESS09.03.04	Complete an employment application.	
ESS09.03.05	Interview for employment.	
ESS09.03.06	·	
ESS09.03.07	Employ critical thinking and decision-making skills to exhibit qualifications to a potential employer.	
ESS09.04	Maintain a career portfolio to document knowledge, skills and	
	experience in a career field.	
ESS09.04.01	Select educational and work history highlights to include in a career portfolio.	
ESS09.04.02	Produce a record of work experiences, licenses, certifications and products.	
ESS09.04.03	Organize electronic or physical portfolio for use in demonstrating knowledge, skills and experiences.	
ESS09.05	Demonstrate skills in evaluating and comparing employment	
	opportunities in order to accept employment positions that match	
	career goals.	
ESS09.05.01	Compare employment opportunities to individual needs and career plan objectives.	
ESS09.05.02	Evaluate employment opportunities based upon individual needs and career plan objectives.	
ESS09.05.03	Demonstrate appropriate methods for accepting or rejecting employment offers.	



ESS09.06	Identify and exhibit traits for retaining employment to maintain employment once secured.	
ESS09.06.01 ESS09.06.02	Model behaviors that demonstrate reliability and dependability. Maintain appropriate dress and behavior for the job to contribute to a safe and effective workplace/jobsite.	
ESS09.06.03	Complete required employment forms and documentation such as I-9 form, work visa, W-4 and licensures to meet employment requirements.	
ESS09.06.04	Summarize key activities necessary to retain a job in the industry.	
ESS09.06.05	Identify positive work behaviors and personal qualities necessary to retain employment.	
ESS09.07	Identify and explore career opportunities in one or more career	
	pathways to build an understanding of the opportunities available	
ESS09.07.01	Locate and identify career opportunities that appeal to personal career goals.	
ESS09.07.02	Match personal interest and aptitudes to selected careers.	
ESS09.08 Recognize and act upon requirements for career advancement t		
	plan for continuing education and training.	
ESS09.08.01	Identify opportunities for career advancement.	
ESS09.08.02	Pursue education and training opportunities to acquire skills necessary for career advancement.	
ESS09.08.03	Examine the organization and structure of various segments of the industry to prepare for career advancement.	
ESS09.08.04	Research local and regional labor (workforce) market and job growth information to project potential for advancement.	
ESS09.08.05	Manage employment relations to make career advancements.	
ESS09.09	Continue professional development to keep current on relevant	
	trends and information within the industry.	
ESS09.09.01	Use self assessment, organizational priorities, journals, Internet sites, professional associations, peers and other resources to develop goals that address training, education and self-improvement issues.	
ESS09.09.02	Read trade magazines and journals, manufacturers' catalogues, industry publications and Internet sites to keep current on industry trends.	
ESS09.09.03	Participate in relevant conferences, workshops, mentoring activities and inservice training to stay current with recent changes in the field.	
ESS09.10	Examine licensing, certification and credentialing requirements at	
	the national, state and local levels to maintain compliance with	
	industry requirements.	
ESS09.10.01	Examine continuing education requirements related to licensing,	
	certification, and credentialing requirements at the local, state and national levels for chosen occupation.	
ESS09.10.02	Examine the procedures and paperwork involved in maintaining and updating licensure, certification and credentials for chosen occupation.	



ESS09.10.03	Align ongoing licensing, certification and credentialing requirements to career plans and goals.		
ESS09.11	Examine employment opportunities in entrepreneurship to		
ESS09.11.01	consider entrepreneurship as an option for career planning. Describe the opportunities for entrepreneurship in a given industry.		
Essential Topic ESS10	TECHNICAL SKILLS: Use of technical knowledge and skills required to pursue careers in all career cluster, including knowledge of design, operation, and maintenance of technological systems critical to the career cluster.		
ESS10.01	Employ information management techniques and strategies in the		
	workplace to assist in decision-making.		
ESS10.01.01	Use information literacy skills when accessing, evaluating and disseminating information.		
ESS10.01.02	Describe the nature and scope of information management.		
ESS10.01.03	Maintain records to facilitate ongoing business operations.		
ESS10.02	Employ planning and time management skills and tools to enhance		
	results and complete work tasks.		
ESS10.02.01	Develop goals and objectives.		
ESS10.02.02	Prioritize tasks to be completed.		
ESS10.02.03	Develop timelines using time management knowledge and skills.		
ESS10.02.04	Use project-management skills to improve workflow and minimize costs.		

C. CLUSTER (FOUNDATION) KNOWLEDGE AND SKILLS

The following Cluster (Foundation) Knowledge and Skill statements apply to all careers in the Information Technology Cluster. Persons preparing for careers in the Information Technology Cluster should be able to demonstrate these skills in addition to those found on the Essential Knowledge and Skills Chart.

A. Foundational Academic Expectations

B. Essential Knowledge and Skills

C. Cluster (Foundation) Knowledge and Skills

D. Pathway Knowledge and Skills

Cluster Topic ITC01

ACADEMIC FOUNDATIONS: Achieve additional academic knowledge and skills required to pursue the full range of career and postsecondary education opportunities within a career cluster.

No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.

Cluster Topic ITC02

COMMUNICATIONS: Use oral and written communication skills in creating, expressing and interpreting information and ideas including technical terminology and information.



Develop positive customer relations to build and maintain a ITC02.01 customer base in the IT industry.

Demonstrate knowledge of organization's offerings and of customers'

ITC02.01.01 importance to the organization.

Identify organization's products and services (including own strengths as an agent of the Sample Indicators

company).

Recognize the importance of all customers to the business.

ITC02.01.02 Demonstrate ability to assist customers in a professional manner.

Sample Indicators Determine customers' individual needs.

Project a professional business image (e.g., appearance, voice, grammar, word usage,

enunciation, nonverbal communication).

Interact with customers and colleagues in a professional manner (e.g., prompt, friendly,

courteous, respectful, helpful, knowledgeable, understandable).

Ensure that your assistance promotes the best interests of the company.

Effectively use organizational protocols and systems to fulfill customer

ITC02.01.03 service requirements.

Comply with established business protocols and company policies. Sample Indicators

Communicate company policies to customers.

Handle merchandise returns in accordance with customer service policy. Handle customer complaints in accordance with customer service policy.

Facilitate customer service through the maintenance of key information systems.

ITC02.01.04 Ensure that customers' needs are met to maintain a customer base.

Follow through on commitments made to customers(e.g., special orders, delivery

Sample Indicators specifications, new items).

Maintain customer base.

ITC02.02 Perform scheduling functions to meet customer needs.

ITC02.02.01 Schedule customer appointments.

Sample Indicators Create calendars/schedules.

> Maintain appointment calendars. Process requests for appointments.

Verify appointments.

Notify customers of changes in schedule.

Manage scheduling conflicts.

ITC02.02.02 Document results of customer appointments.

Sample Indicators Document results.

Cluster Topic ITC03

ITC03.01

PROBLEM-SOLVING AND CRITICAL THINKING: Solve problems using critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation.

Use product/service design processes and guidelines to produce a quality IT product/service.

ITC03.01.01

Summarize the process of IT product/service design.

Sample Indicators Test products for reliability.

Initiate predictive maintenance procedures.



ITC03.02

ITC03.03

Information Technology Career Cluster **Information Support and Services Pathway** Knowledge and Skill Statements

Document a Quality Assurance (QA) program (includes creating a plan and evaluating

effectiveness of the program).

ITC03.01.02 Plan for products/services using reliability factors. Create products/services using reliability factors. ITC03.01.03

ITC03.01.04 Test new products/services for reliability. ITC03.01.05 Maintain the reliability of new products/services.

> Implement problem-solving processes to evaluate and verify the nature of problems in the IT industry.

ITC03.02.01 Explain information systems theory and practice.

Sample Indicators Demonstrate knowledge of the underlying concepts of the information systems discipline.

> Demonstrate knowledge of methods for achieving productivity in knowledge work. Apply general systems theory to the analysis and development of an information system.

Identify procedures for formal problem-solving.

Demonstrate knowledge of the fundamental concept of information theory and

organizational system processes.

Identify the essential properties of information systems.

ITC03.02.02 Explain information systems problem-solving techniques and approaches.

ITC03.02.03 Evaluate information systems problem-solving techniques and approaches.

> Employ organization and design principles to sort and group information used in the IT industry.

ITC03.03.01 Demonstrate the use of information organization principles.

Demonstrate knowledge of group support technology for common knowledge

Sample Indicators requirements.

> Demonstrate knowledge of the information analysis process. Demonstrate knowledge of Information Technology solutions.

Demonstrate knowledge of methods for achieving productivity in knowledge work.

ITC03.03.02 Demonstrate the use of design and color principles.

INFORMATION TECHNOLOGY APPLICATIONS: Use information **Cluster Topic** technology tools specific to the career cluster to access, manage, integrate, and ITC04 create information.

No additional statements in this topic beyond those found in the Essential Knowledge and Skills

Chart.

Cluster Topic ITC05

ITC05.01

SYSTEMS: Understand roles within teams, work units, departments, organizations, inter-organizational systems, and the larger environment. Identify how key organizational systems affect organizational performance and the quality of products and services. Understand global context of industries and careers.

Analyze and summarize the use of IT in business to enhance effectiveness.

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ITC05.03.02

Information Technology Career Cluster Information Support and Services Pathway **Knowledge and Skill Statements**

ITC05.01.01 Integrate IT into various types of business models.

Sample Indicators Determine how business activities interface with data processing functions.

Differentiate between the role of information systems within a company and their role in a

global environment.

Measure increases in productivity realized by the implementation of information systems.

ITC05.02 Implement cross-functional teams to achieve IT project goals.

Summarize the importance of cross-functional teams in achieving IT project

ITC05.02.01 goals.

Consider the benefits of using a cross-functional team in policy and procedure

Sample Indicators development.

Identify desired group and team behavior in an IT context.

Explain technical concepts to various audiences in non-technical terms.

ITC05.02.02 Describe strategies for maximizing productivity in a high tech environment. ITC05.03 Employ project management knowledge to oversee IT projects.

ITC05.03.01 Implement project methodologies to manage information system projects.

Sample Indicators Define the project's contribution to business needs.

Define the scope of the project.

Identify stakeholders and decision makers.

Identify escalation procedures.

Develop task list (work breakdown structures).

Evaluate project requirements.

Identify required resources and budget.

Estimate time requirements.

Develop initial project management flowchart.

Identify interdependencies. Identify critical milestones.

Evaluate risks.

Prepare contingency plan.

Manage the change control process.

Track critical milestones.

Participate in project phase review.

Report project status.

Utilize project management software.

Develop a method of evaluation.

Define scope of work to achieve individual and group goals. Assess the task's contribution to overall business needs. Sample Indicators

Identify size and specifics of the task.

Formulate task sequence.

Plan multiple tasks simultaneously.

Identify potential problems. Develop contingency plans.

ITC05.03.03 Develop time and activity plans to achieve objectives. Sample Indicators

Coordinate plan with team, cross-functional groups, or individuals.

Formulate a task strategy.

Prioritize tasks according to business needs. Manage multiple tasks simultaneously.

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Devise plan of action.

Cluster	Topic
ITC	06

SAFETY, HEALTH AND ENVIRONMENTAL: Understand the importance of health, safety, and environmental management systems in organizations and their importance to organizational performance and regulatory compliance. Follow organizational policies and procedures and contribute to continuous improvement in performance and compliance.

No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.

Cluster Topic ITC07

LEADERSHIP AND TEAMWORK: Use leadership and teamwork skills in collaborating with others to accomplish organizational goals and objectives.

No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.

Cluster Topic ITC08

ITC08.01.01

ETHICS AND LEGAL RESPONSIBILITIES: Know and understand the importance of professional ethics and legal responsibilities.

Apply standard practices and behaviors that meet legal and ethical responsibilities and exhibit positive cyber-citizenry to understand legal issues faced by IT professionals.

ITC08.01

Explain legal issues faced by IT professionals.

Demonstrate knowledge of the legal issues that face Information Technology

Sample Indicators professionals.

Identify issues and trends affecting computers and information privacy.

Explain legal issues involved in a company security policy. Identify legal issues involved concerning a security breach. Summarize the rights and responsibilities of IT workers.

ITC08.01.03 Identify ethical issues common to the IT field.

Cluster Topic ITC09

ITC08.01.02

EMPLOYABILITY AND CAREER DEVELOPMENT: Know and

understand the importance of employability skills. Explore, plan, and effectively manage careers. Know and understand the importance of entrepreneurship skills.

Identify and explain the implications IT has on business transformation and development to demonstrate an understanding of the impact on business.

ITC09.01

ITC09.01.01

Demonstrate understanding of the impact of IT on businesses.

Sample Indicators

Demonstrate knowledge of how both PCs and larger computer systems impact people and are used in business/industry/government and other institutions. Demonstrate knowledge of the impact of computers on career pathways in

business/industry (e.g., how computers have eliminated and created jobs). Demonstrate knowledge of the impact of computers on access to information and

information exchange worldwide.

Demonstrate knowledge of ethical issues that have surfaced in the information age.



Explain the fundamentals of operating systems.

Identify major operating system fundamentals and components.

Explain the role of number systems in information systems.

Cluster Topic
ITC10

TECHNICAL SKILLS: Use the technical knowledge and skills required to pursue the targeted careers for all pathways in the career cluster, including knowledge of design, operation, and maintenance of technological systems critical to the career cluster.

Demonstrate knowledge of the hardware components associated with information systems.

Identify the role the binary and hexadecimal system in information systems.

Demonstrate knowledge of number systems and internal data representation.

ITC10.01 ITC10.01.01

Sample Indicators

ITC10.01.02 Sample Indicators

ITC10.01.03

Sample Indicators

ITC10.01.04

Sample Indicators

storage).

ITC10.01.05

Sample Indicators ITC10.01.06

Identify computer classifications and hardware. Identify major hardware components and their functions. Identify the hardware associated with telecommunications functions. Identify types of computer storage devices. Describe elements and types of information processing.

Identify the elements of the information processing cycle (i.e., input, process, output, and

Identify types of processing (e.g., batch, interactive, event-driven, object-oriented). Use available reference tools as appropriate.

Access needed information using company and manufacturers' references (e.g.,

procedural manuals, documentation, standards, work flowcharts). Describe the function of CPUs.

Compare classes of software associated with the development and maintenance information systems to develop software and maintain computer systems.

ITC10.02

ITC10.03

ITC10.02.01 Sample Indicators Explain the key functions and applications of software. Demonstrate knowledge of the key functions of systems software.

Demonstrate knowledge of widely used software applications (e.g., word processing,

database management, spreadsheet development).

Demonstrate knowledge of the function and operation of compilers and interpreters.

ITC10.02.02 Describe the range of languages used in software development.

Sample Indicators ITC10.02.03

Sample Indicators ITC10.02.04 Sample Indicators Demonstrate knowledge of the range of languages used in software development.

Summarize how data is organized in software development. Demonstrate knowledge of how data is organized in software development.

Explain new and emerging classes of software. Identify new and emerging classes of software.

Identify and compare new IT trends and technologies to build an understanding of their potential influence on IT practices.

Explain measurement techniques for increased productivity due to information support implementation.

Sample Indicators ITC10.03.02

Sample Indicators

ITC10.03.01

Measure increases in productivity realized by the implementation of information systems. Identify new IT technologies.

Identify new technologies relevant to information technology.



ITC10.04

ITC10.05

ITC10.06

Information Technology Career Cluster **Information Support and Services Pathway Knowledge and Skill Statements**

Assess the importance of new technologies to future developments and to future knowledge worker productivity.

Identify new and emerging drivers and inhibitors of Information Technology change. Assess the potential importance and impact of new IT technologies in the

future. ITC10.03.03

> Summarize basic data communications components and trends to maintain and update IT systems.

ITC10.04.01 Explain data communications procedures, equipment and media.

Sample Indicators Demonstrate knowledge of key communications procedures.

Demonstrate knowledge of the uses of data communication equipment.

Demonstrate knowledge of types of communications media.

Explain data transmission codes and protocols. ITC10.04.02

Demonstrate knowledge of data transmission codes and protocols. Sample Indicators ITC10.04.03 Explain the differences between local and wide area networks. Distinguish between local area networks and wide-area networks. Sample Indicators

Summarize data communication trends and issues. ITC10.04.04 Identify data communication trends. Sample Indicators

Identify major current issues in data communications.

Demonstrate technical knowledge of the Internet to develop and maintain IT systems.

ITC10.05.01 Describe Internet protocols.

Demonstrate knowledge of the Transmission Control Protocol/Internet Protocol (TCP/IP)

Sample Indicators

Demonstrate knowledge of management protocols, applications and procedures (e.g.,

SNMP, intrusion detection, and reporting issues).

Explain the concept of routing.

Explain Domain Name Server (DNS). ITC10.05.02

Sample Indicators Demonstrate knowledge of the Domain Name System (DNS).

Explain the DNS hierarchy.

Identify elements of DNS (e.g., zones, server types).

Summarize Internet security issues and systems available for addressing

ITC10.05.03 them.

Sample Indicators Demonstrate knowledge of the Domain Name System (DNS).

Explain the DNS hierarchy.

Identify elements of DNS (e.g., zones, server types).

Access and use Internet services when completing IT related tasks to service and update IT systems.

ITC10.06.01 Demonstrate the use of an Internet connection.

Configure a small home office Internet connection using cable, DSL, wireless or satellite

Sample Indicators connection.

Test Internet connection using tools such as ping, trace route, net stat, host, dig, and

nslookup.

ITC10.06.02 Troubleshoot Internet connection problems. Explain the components of Internet software. ITC10.06.03

Sample Indicators Demonstrate knowledge of the components of Internet software. ITC10.06.04 Install Internet software for use on an operating system.

Sample Indicators Identify common browser features.



Install Internet software.

Differentiate between Web-based applications and applications installed on a local

computer.

Download software upgrades and shareware from the Internet.

Unpack files using compression software.

ITC10.06.05

Describe virus protection procedures.

Sample Indicators Demonstrate acute awareness of virus protection techniques.

Identify types and capabilities of popular virus protection software.

Explain spyware, adware, and malware.

Identify how to avoid spyware, adware, and malware and how to recover from infection.

ITC10.06.06

Explain cookies and adware on an internet connected computer system.

Demonstrate knowledge of cookies and their use on an internet-connected computer

Sample Indicators system.

Identify types and consequences of pop-ups and ad-ware.

ITC10.07

Install and configure software programs to maintain and update IT systems.

Verify that hardware and software system components are compatible prior

ITC10.07.01 to performing installation.

Identify hardware requirements (e.g., processor, memory, disk space, communications,

Sample Indicators printers, monitors).

Determine compatibility of hardware and software.

Verify that software to be installed is licensed prior to performing

ITC10.07.02

installation.

Sample Indicators Verify conformance to licensing agreement.

Understand the concept of an End User License Agreement (EULA).

Differentiate between open source and proprietary licenses.

Explain the concept of open source.

Identify common characteristics of open source licensing agreements, including the GNU

General Public License (GPL).

Perform installation accurately and completely, using available resources

ITC10.07.03

Sample Indicators

as needed.

Install given application/system software on various platforms in accordance with

manufacturer's procedures.

Disable/uninstall software that may interfere with installation of new software.

Differentiate between procedures for an upgrade and for a new installation. Differentiate between stand-alone and network installation procedures.

Select appropriate installation options (e.g., default, customized).

Configure software to appropriate operating system settings.

Configure macros, tools, and packages to accomplish simple organizational and

personal tasks.

Convert data files if required.

Verify software installation and operation.

ITC10.07.04

Resolve problems with installation if they occur.

Troubleshoot unexpected results. Sample Indicators

Access needed help using manufacturers' technical help lines or Internet sites.

Formulate new installation procedure if needed.

ITC10.07.05

Perform customization as requested.

Sample Indicators Customize software to meet user preferences.



ITC10.08

Information Technology Career Cluster Information Support and Services Pathway Knowledge and Skill Statements

ITC10.07.06 Document procedures, using clear and effective notes, for future use.

Sample Indicators Document step-by-step installation and configuration procedures.

Demonstrate knowledge of Web page basics to build an understanding of Web page design and functioning.

ITC10.08.01 Explain the features and functions of Web browsing software.

Demonstrate knowledge of the role of browsers in reading files on the World Wide Web

Sample Indicators (text-only, hypertext).

Identify how different browsers affect the look of a web page.

Demonstrate knowledge of the characteristics and uses of plug-ins.

ITC10.08.02 Explain the features and functions of Web page design software.

Compare/contrast the features and functions of software editors available for designing

Sample Indicators web pages.

ITC10.08.03 Compare and contrast clients and servers.

Sample Indicators Differentiate between a client and a server.

Explain how traditional and modern Internet clients exploit the client/server relationship.

ITC10.08.04 Describe how bandwidth affects data transmission and on-screen image.

Demonstrate knowledge of how bandwidths affect data transmission and on-screen

Sample Indicators image.

ITC10.08.05 Compare the benefits of internal and external Web hosting.

Sample Indicators Compare the advantages and disadvantages of internal external web hosting.

Employ IT knowledge and procedures when configuring or modifying an operating system to ensure optimal system functioning.

ITC10.09

ITC10.09.01 Configure/modify system as needed.

Sample Indicators Secure needed supplies and resources.

Review automated scheduling software.

Identify data requirements.

Identify scheduling priority in programming.

Build system software command structures using operating system macro facilities for

computer systems.

ITC10.09.02 Use operating system principles to ensure optimal system function.

Sample Indicators Apply basic commands of operating system software.

Apply appropriate file and disk management techniques.

Employ desktop operating skills.

Handle materials and equipment in a responsible manner.

Follow power-up and log-on procedures.

Interact with/respond to system messages using console device. Run applications/jobs in accordance with processing procedures.

Follow log-off and power-down procedure(s).

ITC10.09.03 Use available reference tools as appropriate.

Sample Indicators Access needed information using appropriate reference materials.

ITC10.09.04 Document procedures and actions.

Sample Indicators Develop audit trails.

ITC10.09.05 Configure systems to provide optimal system interfaces.

Perform standard computer backup procedures to protect IT

ITC10.10 information.



ITC10.10.01 Explain the need for regular backup procedures.

Sample Indicators Recognize the need for regular backup procedures.

ITC10.10.02 Configure, perform and maintain backup procedures.

Sample Indicators Load backup software.

Load compression drive backup software.
Install surge suppression protection.
Identify battery backup equipment.
Maintain batterybackupsystem.

Identify hot and warm site backup concepts.

Recognize and analyze potential IT security threats to develop and ITC10.11 maintain security requirements.

ITC10.11.01 Describe potential security threats to information systems.

Identify the range of security needs and the problems that can occur due to

ITC10.11.02 security lapses.

ITC10.11.03 Assess security threats.

Sample Indicators Maximize threat reduction.

Assess exposure to security issues. Implement countermeasures.

Ensure compliance with security rules, regulations, and codes.

Demonstrate knowledge of virus protection strategy.

Implement security procedures in accordance with business ethics.

ITC10.11.04 Develop plans to address security threats.

ITC10.11.05 Implement plans to address security procedures.

Sample Indicators Maintain confidentiality.

Load virus detection and protection software.

Identify sources of virus infections.

Remove viruses.

Report viruses in compliance with company standards.

Implement backup and recovery procedures.

Follow disaster plan.

Provide for user authentication and restricted access (e.g., assign passwords, access

level).

ITC10.11.06 Document security procedures.

Maintain computer systems to ensure optimal IT system functioning.

Implement queries and reports to provide access to critical system

ITC10.12.01 information.

ITC10.12

Sample Indicators Create a query to extract information from a file.

Create a query to extract information from multiple files.

Create reports from queries. Create and use logical files.

Develop a display screen for use with high-level language program. Access needed information using appropriate reference materials.

ITC10.12.02 Ensure that system is functioning optimally.

Sample Indicators Monitor system status and performance.

Run diagnostics.

Respond to system messages.



Perform preventive maintenance procedures on computer and peripheral devices.

Handle materials and equipment in a responsible manner.

Optimize windows environment to maximize performance of desktop resources.

Review automated scheduling software.

ITC10.12.03

Fix and document system problems.

Sample Indicators

Fix recoverable problems.

Restore system.

Document computer system malfunction(s).

Document software malfunction(s).

ITC10.12.04
Sample Indicators

Configure systems to provide optimal system interfaces.

Define hardware-software interface issues for a computer system.

Identify standards and issues related to I/O programming and design of I/O interfaces.

Interface peripheral devices/controllers in the computer system (e.g., software and hardware interrupts, exceptions, Direct Memory Addressing [DMA], bus structures).

Apply concepts of privileged instructions and protected mode programming. Configure peripheral device drivers (e.g., disk, display, printer, modem, keyboard,

mouse, network).

Apply advanced I/O concepts (e.g., disk caching, data compression, extended memory,

magnetic disk/CD-ROM storage and formats).

Allocate disk space, non-sharable resources, and I/O devices.

Provide IT support and training to maintain proper network functioning.

ITC10.13.01

Provide Help Desk service to computer users within the organization.

Sample Indicators Operate help desk.

Employ desktop productivity tools.

Support computer users.

ITC10.13.02

Sample Indicators Train computer users.

Provide training for basic computer use within the organization.

ITC10.14

ITC10.13

Identify and describe quality assurance concepts to develop an understanding of the requirements for quality IT products/services.

ITC10.14.01

Explain the history and standards of key quality management initiatives.

Sample Indicators

Demonstrate knowledge of the historical evolution of quality assurance/total quality management (e.g., Deming, ISO 9000).

Demonstrate knowledge of changes brought about by gua

Demonstrate knowledge of changes brought about by quality leaders in the world. Demonstrate knowledge of the ISO 9000 process.

Demonstrate knowledge of the standards/requirements for the Baldridge award. Demonstrate knowledge of successful efforts by industry to improve quality and/or reduce costs.

ITC10.14.02 Sample Indicators Explain the terminology, role and benefits of quality within an organization.

Demonstrate knowledge of quality management terminology.

Identify the role of quality within the organization. Identify the features and benefits of quality planning.

ITC10.14.03

Summarize the elements of a quality management system.



Sample Indicators

Demonstrate knowledge of the control devices used in functional areas (e.g., SPC,

equipment).

Demonstrate knowledge of the relationship among organizational structures, policies,

procedures, and quality assurance.

Identify internal and external customers.

Differentiate between prevention and detection.

Differentiate between variable and attribute data.

Identify types of control charts.

Demonstrate knowledge of how statistical techniques used to control quality (e.g., SPC,

DOE, CR).

Describe the use of computer forensics to prevent and solve information technology crimes and security breaches.

ITC10.15.01

ITC10.15

Describe the role of computer forensic investigators.

Sample Indicators

Define computer forensics.

List some of the basic skills and knowledge a computer forensics specialist should

possess.

Identify the circumstances under which computer forensics evidence is typically used,

who typically uses such evidence, and how it is used.

Demonstrate the effective use of basic computer applications relating to

ITC10.15.02 forensics investigations.

Sample Indicators Identify and attempt to retrieve possible evidence that may exist on a computer system.

List what should and should not be done with the computer and evidence during an

investigation.

Identify criminal activity in relationship to cyber crime, the Internet, and

ITC10.15.03

Internet trafficking.

Sample Indicators

List common internet crimes.

List some prevention actions related to cyber crime. Describe techniques to identify criminal activity.

Identify how one files a complaint if a cyber crime is suspected or has occurred.

D. PATHWAY KNOWLEDGE AND SKILLS

The following knowledge and skill statements apply to all careers in the Information Support and Services Pathway.

A. Foundational Academic Expectations

B. Essential Knowledge and Skills

C. Cluster (Foundation) Knowledge and Skills

D. Pathway Knowledge and Skills

Pathway Topic ITPB01

INFORMATION SUPPORT AND SERVICES

ITPB01.01

Perform computer user support to maintain service.

ITPB01.01.01
Sample Indicators

Employ effective listening skills when working with client.

Identify support needs.

Apply information and data analysis techniques. Identify skill level needs and available resources.



Define scope of work to meet customer needs.

Identify resources.

Evaluate present data and system configuration. Formulate a support plan/confirm plan with client.

ITPB01.01.02

Employ customer service principles when working with consumers.

Sample Indicators Respond to user questions.

Provide troubleshooting for hardware/software.

Diagnose problems within system.

Perform technical functions required by customer/user.

Employ appropriate hardware and software tools to perform task in the most cost-

effective manner.

Maintain timeliness and professionalism during interaction.

Communicate and document technical support provided.

ITPB01.01.03
Sample Indicators

Evaluate and follow-up on customer service provided.

When appropriate, follows up support session for evaluation.

Employs evaluative tools (software/recordings) to check work.

Understands steps to take to create improvement plan when needed.

ITPB01.01.04

Analyze symptoms of problem and use diagnostic skills.

Employ effective problem-solving skills in performing support, maintenance

and/or repair.

ITPB01.01.05 ITPB01.02

Manage software systems to maintain and update service.

ITPB01.02.01

Perform configuration management activities.

Sample Indicators Demonstrate knowledge of identification and control functions.

Demonstrate knowledge of version management and interface control.

Select appropriate tools for configuration management.

Determine standards to be applied (e.g., international, industry, military).

Specify baseline and software life-cycle phases. Assess the impact of changes that affect interfaces.

ITPB01.02.02

Evaluate application software packages.

Sample Indicators

Perform work flow analysis to determine user needs.

Evaluate appropriateness of software for specific projects. Prepare a cost-benefit analysis for a software package.

Document results of the software evaluation.

Perform a software configuration audit. Perform a physical configuration audit.

Develop a method for evaluation.

Test the functionality of proposed software configuration.

Utilize hardware design, operation and maintenance knowledge and skills to provide computer user support.

ITPB01.03

Identify the purpose of computer components.

Sample Indicators

ITPB01.03.01

Demonstrate knowledge of the CPU (Intel, AMD, etc) and sockets.

Demonstrate knowledge of motherboard/CPU (North/Southbridge, L1/L2, multi-core,

bus, 32/64 bit, form-factor, slots, etc).

Demonstrate knowledge of Chipsets/BIOS and their drivers.

Demonstrate knowledge of memory modules (RIMM, Dimm, SDRAM, DDR, DDR2, etc).

Demonstrate knowledge of hard drive technologies (IDE, EIDE, SATA, SCSI, etc).

Demonstrate knowledge of hard drive setup and troubleshooting.



Demonstrate knowledge of video cards and slots (VGA, XVGA, VESA, SLI, etc). Demonstrate knowledge of I/O ports (serial, parallel, USB, PS/2, Firewire, etc).

Demonstrate knowledge of modem/NIC ports and troubleshooting their problems. Demonstrate knowledge of INPUT devices (keyboard, mouse, touchpad, cameras, scanners, midis, barcode scanners, etc).

Demonstrate knowledge of OUTPUT devices (printers, CRTs, LCD monitors, network devices).

Demonstrate knowledge of PDAs and Phones and how they connect to and share data with computers.

Demonstrate knowledge of power and power supplies and how associated problems can be solved.

Demonstrate knowledge of peculiar features and problems of notebooks, PDAs and other portable devices.

Explain the purpose of computer components and how they work together as a system.

ITPB01.03.03

Demonstrate knowledge to build or install computer system.

ITPB01.03.03
Sample Indicators

Demonstrate knowledge to build or install computer system.

Identify primary PC components and the functions of each.

Demonstrate knowledge of how hardware components interact and how conflicts arise. Access needed information using manufacturers' references (e.g., procedural manuals, documentation, standards, work flowcharts).

Secure supplies and resources.

Demonstrate knowledge of error messages and symptoms of hardware failures.

Install mainboard (with memory/CPU).

Connect peripherals and expansion cards to/in mainboard.

Install drives (HDD, FDD, CD, CDR) both EIDE and SATA.

Employ appropriate safety precautions when working with PC.

Configure hardware system.

Verify system operation.

Document system installation activities.

Backup system and configuration.

Test all applications.

Restore system and configuration.

Transfer system settings and files from old system to new.

Demonstrate ability to couple troubleshooting skills with hardware knowledge to solve client problems.

ITPB01.03.04 Sample Indicators

Know startup sequence and beep codes.

Identify priorities and interrupts at system level.

Replace RAM chips (different types).

Test system using diagnostic tools/software.

Identify problems in the operating system and related hardware.

Differentiate between hardware and software failure.

Update flash memory (BIOS).

Demonstrate hard drive maintenance procedures (defrag/scan (2) clear caches, etc).

Gather information on problem from user.

Conduct appropriate diagnostic tests.

Repair/replace malfunctioning hardware.

Reinstall software as needed.

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Demonstrate backup and recovery.

Restore system to various states (safe modes, previous date, etc.).

Demonstrate and apply knowledge of Operating System design, operation and maintenance to perform information support and service tasks.

ITPB01.04

Demonstrate knowledge of Operating System components in the building

ITPB01.04.01 and deployment of computer systems.

Sample Indicators Identify differences between O/Ss (Windows/Linux/Mac/DOS).

Demonstrate knowledge of components of O/S (explorer, Control panel, etc).

Demonstrate knowledge of startup sequence of O/Ss.

Demonstrate knowledge of Operating System components in the repair and

ITPB01.04.02 maintenance of computer systems.

Sample Indicators Connect stations to each other and to Internet.

Connect stations to peripheral devices, especially printers.

Protect stations from viruses, malwares, adwares, security breaches, etc.

Test integrity and drivers of all devices recognized by O/S.

Recover from system errors.

Upgrade from one generation of O/S to the next. Install new hardware (drives, cards, etc) on O/S.

ITPB01.05 Demonstrate the use of networking concepts to develop a network.

Describe basic network classifications, topologies and network operating

ITPB01.05.01 systems (NOS).

Sample Indicators Interpret basic networking terminology.

Differentiate between LANs, MANs and WANs.

Demonstrate knowledge of how to turn LANs into MANs and WANs.

Identify the basic point-to-point network topologies (e.g., star, ring, tree, network,

irregular).

Identify the basic broadcast topologies (e.g., star ring, bus).

Demonstrate the use of networking concepts in the support and

ITPB01.05.02 maintenance of the computers on the network.

Demonstrate knowledge of the characteristics and uses of network components (e.g.,

Sample Indicators hub, switches, routers, firewall).

Differentiate between a physical and logical topology.

Demonstrate knowledge of LAN transmission methods, standards and protocols.

Employ knowledge of information system analysis and design to evaluate information systems.

ITPB01.06 ITPB01.06.01

Initiate a system project.

Sample Indicators Identify the phases in a system project.

Select basic fact-gathering techniques to be used.

Define the scope of the systems project. Conduct a preliminary investigation.

ITPB01.06.02 Sample Indicators Evaluate applications within the information system.

Design a framework for evaluating information system functions. Design a framework for evaluating individual applications.

Recommend new features or enhancements to existing tools.



Employ system installation and maintenance skills when setting-up and maintaining an information system to demonstrate application of fundamental system knowledge.

ITPB01.07

ITPB01.07.01 Describe the life cycle of an information system.

Sample Indicators Research the concept of information system life cycles.

ITPB01.07.02 Manage backup and recovery, both on- and off-site.

Sample Indicators Implement backup procedures in accordance with a regular schedule.

Implement recovery procedures as needed.

ITPB01.07.03 Troubleshoot problems.

Sample Indicators Demonstrate knowledge of basic troubleshooting steps.

Minimize impact of problems on productivity (e.g., minimize downtime).

ITPB01.07.04 Evaluate problem-solving processes and outcomes.

Evaluate problem-solving outcomes to determine whether the problem was solved as

Sample Indicators intended.

Evaluate whether the process was applied in an efficient and responsible manner.

Assess the validity and usefulness of the outcomes.

Determine needed follow-up actions.

Employ system administration and control skills to monitor an information system.

ITPB01.08

ITPB01.08.01

Perform general system administration tasks.

Sample Indicators Facilitate the delivery of technical services.

Set up/maintain user accounts on multiple systems.

Participate in the evaluation, analysis, and recommendation of technical computing

products.

Document performance problems.

Prepare required reports.

Maintain technical industry knowledge.

ITPB01.09

Employ technical writing and documentation skills to keep records necessary for an information system.

Employ sound technical writing skills including keyboarding and

ITPB01.09.01 handwriting.

Sample Indicators Define/prioritize communication needs.

Specify project objectives.

Determine the size and specifics of the work to be completed.

Estimate time, materials, and capabilities needed to complete assignment.

Evaluate strengths and weaknesses of completed project.

Employ technical research to both evaluate applications and systems as

well as find drivers and solutions.

Sample Indicators

ITPB01.09.02

Identify target audience.

Define research questions.

Determine priorities for the information that should be gathered.

Identify potential sources of information.

Target audience/user group as a key information source.

Identify subject-matter experts.

Evaluate potential sources of information based on established criteria (e.g., affordability,

relevance).

Conduct interviews with selected human information sources.

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Gather information from selected print and electronic sources.

Determine the accuracy and completeness of the information gathered.

ITPB01.09.03

Design technical documentation.

Sample Indicators Define purpose of documentation.

Specify standards for documentation, including critical success criteria.

Identify delivery options.

Evaluate cost-effectiveness of each delivery option.

Select tools appropriate for task purpose.

Plan information flow.

Select writing style and tone appropriate for given documentation.

Determine level of detail needed.

Identify visuals appropriate for given documentation.

Provide feedback on design to development team/individual.

ITPB01.09.04
Sample Indicators

Write technical reports and effective field notes.

Determine audience.

Access needed information using standard references and sources.

Identify type of report needed.

Compile relevant data.

Organize data into charts and graphs.

Analyze data.

Draw conclusions from data analysis.

Outline report.

Draft report.

Edit report (e.g., check spelling, grammar, punctuation, sentence structure, accuracy of

content).

Review report with peers.

Revise report as needed based on peer feedback.

Proofread revised report.

Present reports.

Identify and implement quality assurance processes to maximize information system operation.

ITPB01.10.01

Evaluate tools for quality characteristics.

Sample Indicators

Demonstrate knowledge of the characteristics and functions of available quality tools.

Select quality tool(s) appropriate to situation.

ITPB01.10.02

Apply quality cost implications to a project.

Sample Indicators

Establish cost/quality objectives.

Classify costs (e.g., direct and indirect, fixed and variable, methods and standards). Classify quality costs (e.g., prevention, evaluation, pre-delivery failure, post-delivery failure).

Interpret quality cost reports.

Establish guidelines for liability prevention.

Identify safety terms of product.

Identify safety responsibility within organization.



Information Technology Cluster Statements (Knowledge and Skill and Performance Elements); Information Technology Career Cluster Cluster Knowledge and Skill Statements (Foundation); Information Technology Cluster Information Support and Services Pathway Knowledge and Skill Statements; Information Technology Cluster Network Systems Pathway Knowledge and Skill Statements; Information Technology Cluster Web and Digital Communication Pathway Knowledge and Skill Statements; Information Technology Cluster Programming and Software Development Pathway Knowledge and Skill Statements are based in part on skill statements developed by Education Development Center, Inc., ITWorks! Ohio, the National Workforce Center for Emerging Technologies (formerly the Northwest Center for Emerging Technologies) and the World Organization of Webmasters (WOW).