

The Pathway Knowledge and Skills Chart describes what all/most learners/workers need to know and be able to do to demonstrate competence within a career pathway. Following the pathway description, there are four sets of knowledge and skill expectations:

A. Foundational Academic Expectations
B. Essential Knowledge and Skills
C. Cluster (Foundation) Knowledge and Skills
D. Pathway Knowledge and Skills

# **PATHWAY DESCRIPTION**

*Network Systems:* Careers in Network Systems involve network analysis, planning and implementation, including design, installation, maintenance and management of network systems. Successful establishment and maintenance of information technology infrastructure is critical to the success of almost every 21st century organization. People with expertise in Network Systems are in high demand for a variety of positions in organizations of all sizes and types, doing work such as creating and maintaining the infrastructure in medical facilities that enables multiple doctors to view the same patient's X-rays in real-time to determine the diagnosis and the best treatment.

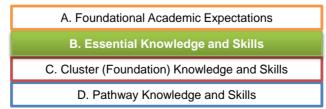
# **A. FOUNDATIONAL ACADEMIC EXPECTATIONS**

All secondary students should meet their state's academic standards. All Essential Cluster and Pathway Knowledge and Skills are predicated on the assumption that foundational academic skills have been attained. Some knowledge and skill statements will further define critical linkages and applications of academics in the cluster and/or pathway.

A. Foundational Academic Expectations
B. Essential Knowledge and Skills
C. Cluster (Foundation) Knowledge and Skills
D. Pathway Knowledge and Skills

# **B. ESSENTIAL KNOWLEDGE AND SKILLS**

The following Essential Knowledge and Skill statements apply to careers in all clusters and pathways. Persons preparing for careers in this pathway should be able to demonstrate these skills in the context of this cluster and pathway.





Essential Topic ESS01	ACADEMIC FOUNDATIONS: Achieve additional academic knowledge and skills required to pursue the full range of career and postsecondary education opportunities within a career cluster.
ESS01.01	Complete required training, education, and certification to prepare
ESS01.01.01	for employment in a particular career field. Identify training, education and certification requirements for occupational choice.
ESS01.01.02 ESS01.01.03	Participate in career-related training and/or degree programs. Pass certification tests to qualify for licensure and/or certification in chosen occupational area.
ESS01.02	Demonstrate language arts knowledge and skills required to
	pursue the full range of post-secondary education and career
ESS01.02.01	opportunities.
ESS01.02.01 ESS01.02.02	Model behaviors that demonstrate active listening. Adapt language for audience, purpose, situation. (i.e. diction/structure, style).
ESS01.02.03	Organize oral and written information.
ESS01.02.04	Compose focused copy for a variety of written documents such as agendas, audio-visuals, bibliographies, drafts, forms/documents, notes, oral presentations, reports, and technical terminology.
ESS01.02.05	Edit copy to create focused written documents such as agendas, audio- visuals, bibliographies, drafts, forms/documents, notes, oral presentations, reports, and technical terminology.
ESS01.02.06	Comprehend key elements of oral and written information such as cause/effect, comparisons/contrasts, conclusions, context, purpose, charts/tables/graphs, evaluation/critiques, mood, persuasive text, sequence, summaries, and technical subject matter.
ESS01.02.07	Evaluate oral and written information for accuracy, adequacy/sufficiency, appropriateness, clarity, conclusions/solutions, fact/opinion, propaganda, relevancy, validity, and relationship of ideas.
ESS01.02.08	Identify assumptions, purpose, outcomes/solutions, and propaganda techniques.
ESS01.02.09	Predict potential outcomes and/or solutions based on oral and written information regarding trends.
ESS01.02.10	Present formal and informal speeches including discussion, information requests, interpretation, and persuasive arguments.
ESS01.03	Demonstrate mathematics knowledge and skills required to
	pursue the full range of post-secondary education and career
ESS01.03.01	opportunities. Identify whole numbers, decimals, and fractions.
ESS01.03.01 ESS01.03.02	Demonstrate knowledge of basic arithmetic operations such as addition, subtraction, multiplication, and division.



ESS01.03.03	Demonstrate use of relational expressions such as equal to, not equal, greater than, less than, etc.
ESS01.03.04	Apply data and measurements to solve a problem.
ESS01.03.05	Analyze Mathematical problem statements for missing and/or irrelevant data.
ESS01.03.06	Construct charts/tables/graphs from functions and data.
ESS01.03.07	Analyze data when interpreting operational documents.
ESS01.04	Demonstrate science knowledge and skills required to pursue the
	full range of post-secondary and career education opportunities.
ESS01.04.01	Evaluate scientific constructs including conclusions, conflicting data, controls, data, inferences, limitations, questions, sources of errors, and variables.
ESS01.04.02	Apply scientific methods in qualitative and quantitative analysis, data gathering, direct and indirect observation, predictions, and problem identification.
Essential Topic	<b>COMMUNICATIONS:</b> Use oral and written communication skills in creating, expressing and interpreting information and ideas including technical
ESS02	terminology and information.
ESS02.01	Select and employ appropriate reading and communication
	strategies to learn and use technical concepts and vocabulary in
	practice.
ESS02.01.01	Determine the most appropriate reading strategy for identifying the overarching purpose of a text (i.e. skimming, reading for detail, reading for meaning or critical analysis).
ESS02.01.02	Demonstrate use of content, technical concepts and vocabulary when analyzing information and following directions.
ESS02.01.03	Select the reading strategy or strategies needed to fully comprehend the content within a written document (i.e., skimming, reading for detail, reading for meaning or critical analysis).
ESS02.01.04	Interpret information, data, and observations to apply information learned from reading to actual practice.
ESS02.01.05	Transcribe information, data, and observations to apply information learned from reading to actual practice.
ESS02.01.06	Communicate information, data, and observations to apply information learned from reading to actual practice.
ESS02.02	Demonstrate use of the concepts, strategies, and systems for
	obtaining and conveying ideas and information to enhance
	communication in the workplace.
ESS02.02.01	Employ verbal skills when obtaining and conveying information.
ESS02.02.02	Record information needed to present a report on a given topic or problem.
ESS02.02.03	Write internal and external business correspondence that conveys and/or



ESS02.02.04 ESS02.02.05	Communicate with other employees to clarify workplace objectives. Communicate effectively with customers and employees to foster positive relationships.
ESS02.03	Locate, organize and reference written information from various sources to communicate with co-workers and clients/participants.
ESS02.03.01	Locate written information used to communicate with co-workers and customers.
ESS02.03.02	Organize information to use in written and oral communications.
ESS02.03.03	Reference the sources of information.
ESS02.04	Evaluate and use information resources to accomplish specific
ESS02.04.01	occupational tasks. Use informational texts, Internet web sites, and/or technical materials to
23302.04.01	review and apply information sources for occupational tasks.
ESS02.04.02	Evaluate the reliability of information from informational texts, Internet Web sites, and/or technical materials and resources.
ESS02.05	Use correct grammar, punctuation and terminology to write and
	edit documents.
ESS02.05.01	Compose multi-paragraph documents clearly, succinctly, and accurately.
ESS02.05.02	Use descriptions of audience and purpose when preparing and editing written documents.
ESS02.05.03	Use correct grammar, spelling, punctuation, and capitalization when preparing written documents.
ESS02.06	Develop and deliver formal and informal presentations using
	appropriate media to engage and inform audiences.
ESS02.06.01	Prepare oral presentations to provide information for specific purposes and audiences.
ESS02.06.02	Identify support materials that will enhance an oral presentation.
ESS02.06.03	Prepare support materials that will enhance an oral presentation.
ESS02.06.04	Deliver an oral presentation that sustains listeners' attention and interest.
ESS02.06.05	Align presentation strategies to the intended audience.
ESS02.06.06	Implement multi-media strategies for presentations.
ESS02.07	Interpret verbal and nonverbal cues/behaviors to enhance
<b>500</b> 00 07 04	communication with co-workers and clients/participants.
ESS02.07.01	Interpret verbal behaviors when communicating with clients and co- workers.
ESS02.07.02	Interpret nonverbal behaviors when communicating with clients and co- workers.
ESS02.08	Apply active listening skills to obtain and clarify information.
ESS02.08.01	Interpret a given verbal message/information.
ESS02.08.02	Respond with restatement and clarification techniques to clarify information.



ESS02.09	Develop and interpret tables, charts, and figures to support written and oral communications.
ESS02.09.01	Create tables, charts, and figures to support written and oral communications.
ESS02.09.02	Interpret tables, charts, and figures used to support written and oral communication.
ESS02.10	Listen to and speak with diverse individuals to enhance
	communication skills.
ESS02.10.01	Apply factors and strategies for communicating with a diverse workforce.
ESS02.10.02	Demonstrate ability to communicate and resolve conflicts within a diverse workforce.
ESS02.11	Exhibit public relations skills to increase internal and external
	customer/client satisfaction.
ESS02.11.01	Communicate effectively when developing positive customer/client relationships.
	PROBLEM-SOLVING AND CRITICAL THINKING: Solve problems
Essential Topic ESS03	using critical thinking skills (analyze, synthesize, and evaluate) independently and in teams. Solve problems using creativity and innovation.
ESS03.01	Employ critical thinking skills independently and in teams to solve problems and make decisions (e.g., analyze, synthesize and evaluate).
ESS03.01 ESS03.01.01	
	problems and make decisions (e.g., analyze, synthesize and evaluate). Identify common tasks that require employees to use problem-solving skills.
ESS03.01.01	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> <li>Evaluate ideas, proposals, and solutions to problems.</li> <li>Use structured problem-solving methods when developing proposals and</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04 ESS03.01.05	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> <li>Evaluate ideas, proposals, and solutions to problems.</li> <li>Use structured problem-solving methods when developing proposals and solutions.</li> <li>Generate new and creative ideas to solve problems by brainstorming</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04 ESS03.01.05 ESS03.01.06	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> <li>Evaluate ideas, proposals, and solutions to problems.</li> <li>Use structured problem-solving methods when developing proposals and solutions.</li> <li>Generate new and creative ideas to solve problems by brainstorming possible solutions.</li> <li>Critically analyze information to determine value to the problem-solving</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04 ESS03.01.05 ESS03.01.06 ESS03.01.07	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> <li>Evaluate ideas, proposals, and solutions to problems.</li> <li>Use structured problem-solving methods when developing proposals and solutions.</li> <li>Generate new and creative ideas to solve problems by brainstorming possible solutions.</li> <li>Critically analyze information to determine value to the problem-solving task.</li> <li>Guide individuals through the process of recognizing concerns and making</li> </ul>
ESS03.01.01 ESS03.01.02 ESS03.01.03 ESS03.01.04 ESS03.01.05 ESS03.01.06 ESS03.01.07 ESS03.01.08	<ul> <li>problems and make decisions (e.g., analyze, synthesize and evaluate).</li> <li>Identify common tasks that require employees to use problem-solving skills.</li> <li>Analyze elements of a problem to develop creative solutions.</li> <li>Describe the value of using problem-solving and critical thinking skills to improve a situation or process.</li> <li>Create ideas, proposals, and solutions to problems.</li> <li>Evaluate ideas, proposals, and solutions to problems.</li> <li>Use structured problem-solving methods when developing proposals and solutions.</li> <li>Generate new and creative ideas to solve problems by brainstorming possible solutions.</li> <li>Critically analyze information to determine value to the problem-solving task.</li> </ul>



ESS03.02	Employ critical thinking and interpersonal skills to resolve
	conflicts with staff and/or customers.
ESS03.02.01	Analyze situations and behaviors that affect conflict management.
ESS03.02.02	Determine best options/outcomes for conflict resolution using critical thinking skills.
ESS03.02.03	Identify with others' feelings, needs, and concerns.
ESS03.02.04	Implement stress management techniques.
ESS03.02.05	Resolve conflicts with/for customers using conflict resolution skills.
ESS03.02.06	Implement conflict resolution skills to address staff issues/problems.
ESS03.03	Identify, write and monitor workplace performance goals to guide
	progress in assigned areas of responsibility and accountability.
ESS03.03.01	Write realistic performance goals, objectives and action plans.
ESS03.03.02	Monitor performance goals and adjust as necessary.
ESS03.03.03	Recognize goal achievement using appropriate rewards in the workplace.
ESS03.03.04	Communicate goal achievement with managers and co-workers.
ESS03.04	Conduct technical research to gather information necessary for
	decision-making.
ESS03.04.01	Align the information gathered to the needs of the audience.
ESS03.04.02	Gather technical information and data using a variety of resources.
ESS03.04.03	Analyze information and data for value to the research objectives.
ESS03.04.04	Evaluate information and data to determine value to research objectives.
<b>Essential Topic</b>	INFORMATION TECHNOLOGY APPLICATIONS: Use information
ESS04	technology tools specific to the career cluster to access, manage, integrate, and create information.
ESS04.01	Use Personal Information Management (PIM) applications to
	increase workplace efficiency.
ESS04.01.01	Manage personal schedules and contact information.
ESS04.01.02	Create memos and notes.
ESS04.02	Employ technological tools to expedite workflow.
ESS04.02.01	Use information technology tools to manage and perform work responsibilities.
ESS04.03	Operate electronic mail applications to communicate within a
	workplace.
ESS04.03.01	Use email to share files and documents.
ESS04.03.02	Identify the functions and purpose of email systems.
ESS04.03.03	Use email to communicate within and across organizations.
ESS04.04	Operate Internet applications to perform workplace tasks.
ESS04.04.01	Access and navigate Internet (e.g., use a web browser).
ESS04.04.02	Search for information and resources.
ESS04.04.03	Evaluate Internet resources for reliability and validity.



ESS04.05	Operate writing and publishing applications to prepare business communications.
ESS04.05.01 ESS04.05.02	Prepare simple documents and other business communications. Prepare reports and other business communications by integrating graphics and other non-text elements.
ESS04.05.03	Prepare complex multi-media publications.
ESS04.06	Operate presentation applications to prepare presentations.
ESS04.06.01	Prepare presentations for training, sales and information sharing.
ESS04.06.02	Deliver presentations with supporting materials.
ESS04.07	Employ spreadsheet applications to organize and manipulate data.
ESS04.07.01	Create a spreadsheet.
ESS04.07.02	Perform calculations and analyses on data using a spreadsheet.
ESS04.08	Employ database applications to manage data.
ESS04.08.01	Manipulate data elements.
ESS04.08.02	Manage interrelated data elements.
ESS04.08.03	Analyze interrelated data elements.
ESS04.08.04	Generate reports showing interrelated data elements.
ESS04.09	Employ collaborative/groupware applications to facilitate group
	work.
ESS04.09.01	Facilitate group work through management of shared schedule and
2000 1.00.01	contact information.
ESS04.09.02	Facilitate group work through management of shared files and online information.
ESS04.09.03	Facilitate group work through instant messaging or virtual meetings.
ESS04.10	Employ computer operations applications to manage work tasks.
ESS04.10.01	Manage computer operations.
ESS04.10.02	Manage file storage.
ESS04.10.03	Compress or alter files.
ESS04.11	Use computer-based equipment (containing embedded computers
	or processors) to control devices.
ESS04.11.01	Operate computer driven equipment and machines.
ESS04.11.02	Use installation and operation manuals.
ESS04.11.03	Troubleshoot computer driven equipment and machines.
ESS04.11.04	Access support as needed to maintain operation of computer driven
2000111101	equipment and machines.
	SYSTEMS: Understand roles within teams, work units, departments,
Essential Topic ESS05	organizations, inter-organizational systems, and the larger environment. Identify how key organizational systems affect organizational performance and the quality of products and services. Understand global context of industries and careers.



ESS05.01	Describe the nature and types of business organizations to build
	an understanding of the scope of organizations.
ESS05.01.01	List the types and functions of businesses.
ESS05.01.02	Describe the types and functions of businesses.
ESS05.01.03	Explain the functions and interactions of common departments within a business.
ESS05.02	Implement quality control systems and practices to ensure quality
ESS05.02.01	products and services.
E3305.02.01	Describe quality control standards and practices common to the workplace.
Essential Topic ESS06	SAFETY, HEALTH AND ENVIRONMENTAL: Understand the importance of health, safety, and environmental management systems in organizations and their importance to organizational performance and regulatory compliance. Follow organizational policies and procedures and contribute to continuous improvement in performance and compliance.
ESS06.01	Implement personal and jobsite safety rules and regulations to
	maintain safe and healthful working conditions and environments.
ESS06.01.01	Assess workplace conditions with regard to safety and health.
ESS06.01.02	Align safety issues with appropriate safety standards to ensure a safe
	workplace/jobsite.
ESS06.01.03	Identify safety hazards common to workplaces.
ESS06.01.04	Identify safety precautions to maintain a safe worksite.
ESS06.01.05	Select appropriate personal protective equipment as needed for a safe workplace/jobsite.
ESS06.01.06	Inspect personal protective equipment commonly used for selected career pathway.
ESS06.01.07	Use personal protective equipment according to manufacturer rules and regulations.
ESS06.01.08	Employ a safety hierarchy and communication system within the workplace/jobsite.
ESS06.01.09	Implement safety precautions to maintain a safe worksite.
ESS06.02	Complete work tasks in accordance with employee rights and
	responsibilities and employers obligations to maintain workplace
	safety and health.
ESS06.02.01	Identify rules and laws designed to promote safety and health in the
	workplace.
ESS06.02.02	State the rationale of rules and laws designed to promote safety and health.
ESS06.03	Employ emergency procedures as necessary to provide aid in
	workplace accidents.
ESS06.03.01	Use knowledge of First Aid procedures as necessary.
ESS06.03.02	Use knowledge of CPR procedures as necessary.
ESS06.03.03	Use safety equipment as necessary.



ESS06.04	Employ knowledge of response techniques to create a disaster and/or emergency response plan.
ESS06.04.01 ESS06.04.02	Complete an assessment of an emergency and/or disaster situation. Create an emergency and/or disaster plan.
Essential Topic ESS07	<b>LEADERSHIP AND TEAMWORK:</b> Use leadership and teamwork skills in collaborating with others to accomplish organizational goals and objectives.
ESS07.01	Employ leadership skills to accomplish organizational goals and
	objectives.
ESS07.01.01	Analyze the various roles of leaders within organizations (e.g. contribute ideas; share in building an organization; act as role models to employees by adhering to company policies, procedures, and standards; promote the organization's vision; and mentor others).
ESS07.01.02	Exhibit traits such as empowerment, risk, communication, focusing on results, decision-making, problem solution, and investment in individuals when leading a group in solving a problem.
ESS07.01.03	Exhibit traits such as compassion, service, listening, coaching, developing others, team development, and understanding and appreciating others when acting as a manager of others in the workplace.
ESS07.01.04	Exhibit traits such as enthusiasm, creativity, conviction, mission, courage, concept, focus, principle-centered living, and change when interacting with others in general.
ESS07.01.05	Consider issues related to self, team, community, diversity, environment, and global awareness when leading others.
ESS07.01.06	Exhibit traits such as innovation, intuition, adaptation, life-long learning and coachability to develop leadership potential over time.
ESS07.01.07	Analyze leadership in relation to trust, positive attitude, integrity, and willingness to accept key responsibilities in a work situation.
ESS07.01.08	Describe observations of outstanding leaders using effective management styles.
ESS07.01.09	Participate in civic and community leadership and teamwork opportunities to enhance skills.
ESS07.02	Employ organizational and staff development skills to foster
	positive working relationships and accomplish organizational
<b>F0007</b> 00.04	goals.
ESS07.02.01	Implement organizational skills when facilitating others' work efforts.
ESS07.02.02	Explain how to manage a staff that satisfies work demands while adhering to budget constraints.
ESS07.02.03	Describe how staff growth and development to increase productivity and employee satisfaction.
ESS07.02.04	Organize team involvement within a group environment.
ESS07.02.05	Work with others to develop and gain commitment to team goals.
ESS07.02.06	Distribute responsibility and work load fairly.



ESS07.02.07	Model leadership and teamwork qualities to aid in employee morale.
ESS07.02.08	Identify best practices for successful team functioning.
ESS07.02.09	Explain best practices for successful team functioning.
ESS07.03	Employ teamwork skills to achieve collective goals and use team
	members' talents effectively.
ESS07.03.01	Work with others to achieve objectives in a timely manner.
ESS07.03.02	Promote the full involvement and use of team members' individual talents
	and skills.
ESS07.03.03	Employ conflict-management skills to facilitate solutions.
ESS07.03.04	Demonstrate teamwork skills through working cooperatively with co-
	workers, supervisory staff, and others, both in and out of the organization,
	to achieve particular tasks.
ESS07.03.05	Demonstrate teamwork processes that provide team building, consensus,
	continuous improvement, respect for the opinions of others, cooperation,
	adaptability, and conflict resolution.
ESS07.03.06	Develop plans to improve team performance.
ESS07.03.07	Demonstrate commitment to and a positive attitude toward team goals.
ESS07.03.08	Take responsibility for shared group and individual work tasks.
ESS07.03.09	Assist team members in completing their work.
ESS07.03.10	Adapt effectively to changes in projects and work activities.
ESS07.03.11	Negotiate effectively to arrive at decisions.
ESS07.04	Establish and maintain effective working relationships with all
	lovals of parsonnal and other departments in order to accomplish
	levels of personnel and other departments in order to accomplish
	objectives and tasks.
ESS07.04.01	<b>objectives and tasks.</b> Build effective working relationships using interpersonal skills.
ESS07.04.01 ESS07.04.02	<b>objectives and tasks.</b> Build effective working relationships using interpersonal skills. Use positive interpersonal skills to work cooperatively with co-workers
ESS07.04.02	<b>objectives and tasks.</b> Build effective working relationships using interpersonal skills. Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.
ESS07.04.02 ESS07.04.03	<b>objectives and tasks.</b> Build effective working relationships using interpersonal skills. Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds. Manage personal skills to accomplish assignments.
ESS07.04.02 ESS07.04.03 ESS07.04.04	<b>objectives and tasks.</b> Build effective working relationships using interpersonal skills. Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds. Manage personal skills to accomplish assignments. Treat people with respect.
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> </ul>
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05 ESS07.04.06	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> <li>Demonstrate sensitivity to and value for diversity.</li> </ul>
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05 ESS07.04.06 ESS07.04.07	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> <li>Demonstrate sensitivity to and value for diversity.</li> <li>Manage stress and control emotions.</li> </ul>
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05 ESS07.04.06 ESS07.04.07 ESS07.05	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> <li>Demonstrate sensitivity to and value for diversity.</li> <li>Manage stress and control emotions.</li> <li>Conduct and participate in meetings to accomplish work tasks.</li> </ul>
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05 ESS07.04.06 ESS07.04.07 ESS07.05 ESS07.05.01	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> <li>Demonstrate sensitivity to and value for diversity.</li> <li>Manage stress and control emotions.</li> <li>Conduct and participate in meetings to accomplish work tasks.</li> <li>Develop meeting goals, objectives and agenda.</li> </ul>
ESS07.04.02 ESS07.04.03 ESS07.04.04 ESS07.04.05 ESS07.04.06 ESS07.04.07 ESS07.05 ESS07.05.01 ESS07.05.02	<ul> <li>objectives and tasks.</li> <li>Build effective working relationships using interpersonal skills.</li> <li>Use positive interpersonal skills to work cooperatively with co-workers representing different cultures, genders and backgrounds.</li> <li>Manage personal skills to accomplish assignments.</li> <li>Treat people with respect.</li> <li>Provide constructive praise and criticism.</li> <li>Demonstrate sensitivity to and value for diversity.</li> <li>Manage stress and control emotions.</li> <li>Conduct and participate in meetings to accomplish work tasks.</li> <li>Develop meeting goals, objectives and agenda.</li> <li>Assign responsibilities for preparing materials and leading discussions.</li> </ul>
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Essential Topic ESS08	ETHICS AND LEGAL RESPONSIBILITIES: Know and understand the importance of professional ethics and legal responsibilities.
ESS08.01	Apply ethical reasoning to a variety of workplace situations in
	order to make ethical decisions.
ESS08.01.01	Evaluate alternative responses to workplace situations based on legal
	responsibilities and employer policies.
ESS08.01.02	Evaluate alternative responses to workplace situations based on personal or professional ethical responsibilities.
ESS08.01.03	Identify personal and long-term workplace consequences of unethical or illegal behaviors.
ESS08.01.04	Explain personal and long-term workplace consequences of unethical or illegal behaviors.
ESS08.01.05	Determine the most appropriate response to workplace situations based on legal and ethical considerations.
ESS08.01.06	Explain the most appropriate response to workplace situations based on legal and ethical considerations.
ESS08.02	Interpret and explain written organizational policies and
	procedures to help employees perform their jobs according to
	employer rules and expectations.
ESS08.02.01	Locate information on organizational policies in handbooks and manuals.
ESS08.02.02	Discuss how specific organizational policies and procedures influence a specific work situation.
Essential Topic ESS09	<b>EMPLOYABILITY AND CAREER DEVELOPMENT:</b> <i>Know and</i> <i>understand the importance of employability skills. Explore, plan, and effectively</i> <i>manage careers. Know and understand the importance of entrepreneurship</i> <i>skills.</i>
ESS09.01	Identify and demonstrate positive work behaviors and personal qualities needed to be employable.
ESS09.01.01	Demonstrate self-discipline, self-worth, positive attitude, and integrity in a work situation.
ESS09.01.02	Demonstrate flexibility and willingness to learn new knowledge and skills.
ESS09.01.03	Exhibit commitment to the organization.
ESS09.01.04	Identify how work varies with regard to site, from indoor confined spaces to outdoor areas, including aerial space and a variety of climatic and physical conditions.
ESS09.01.05	Apply communication strategies when adapting to a culturally diverse environment.
ESS09.01.06	Manage resources in relation to the position (i.e. budget, supplies, computer, etc).
ESS09.01.07	Identify positive work-qualities typically desired in each of the career cluster's pathways.



ESS09.01.08	Manage work roles and responsibilities to balance them with other life roles and responsibilities.
ESS09.02	Develop a personal career plan to meet career goals and
	objectives.
ESS09.02.01	Develop career goals and objectives as part of a plan for future career
	direction.
ESS09.02.02	Develop strategies to reach career objectives.
ESS09.03	Demonstrate skills related to seeking and applying for
	employment to find and obtain a desired job.
ESS09.03.01	Use multiple resources to locate job opportunities.
ESS09.03.02	Prepare a résumé.
ESS09.03.03	Prepare a letter of application.
ESS09.03.04	Complete an employment application.
ESS09.03.05	Interview for employment.
ESS09.03.06	List the standards and qualifications that must be met in order to enter a
	given industry.
ESS09.03.07	Employ critical thinking and decision-making skills to exhibit qualifications
	to a potential employer.
ESS09.04	Maintain a career portfolio to document knowledge, skills and
	experience in a career field.
ESS09.04.01	Select educational and work history highlights to include in a career
	portfolio.
ESS09.04.02	Produce a record of work experiences, licenses, certifications and
	products.
ESS09.04.03	Organize electronic or physical portfolio for use in demonstrating
	knowledge, skills and experiences.
ESS09.05	Demonstrate skills in evaluating and comparing employment
	opportunities in order to accept employment positions that match
	career goals.
ESS09.05.01	Compare employment opportunities to individual needs and career plan
	objectives.
ESS09.05.02	Evaluate employment opportunities based upon individual needs and
	career plan objectives.
ESS09.05.03	Demonstrate appropriate methods for accepting or rejecting employment
	offers.
ESS09.06	Identify and exhibit traits for retaining employment to maintain
	employment once secured.
ESS09.06.01	Model behaviors that demonstrate reliability and dependability.
ESS09.06.02	Maintain appropriate dress and behavior for the job to contribute to a safe
	and effective workplace/jobsite.
ESS09.06.03	Complete required employment forms and documentation such as I-9
	form, work visa, W-4 and licensures to meet employment requirements.
	• • • • • • • • • • • • • • • • • • •
ESS09.06.04	Summarize key activities necessary to retain a job in the industry.



ESS09.06.05	Identify positive work behaviors and personal qualities necessary to retain employment.
ESS09.07	Identify and explore career opportunities in one or more career pathways to build an understanding of the opportunities available in the cluster.
ESS09.07.01	Locate and identify career opportunities that appeal to personal career goals.
ESS09.07.02	Match personal interest and aptitudes to selected careers.
ESS09.08	Recognize and act upon requirements for career advancement to
	plan for continuing education and training.
ESS09.08.01	Identify opportunities for career advancement.
ESS09.08.02	Pursue education and training opportunities to acquire skills necessary for career advancement.
ESS09.08.03	Examine the organization and structure of various segments of the industry to prepare for career advancement.
ESS09.08.04	Research local and regional labor (workforce) market and job growth information to project potential for advancement.
ESS09.08.05	Manage employment relations to make career advancements.
ESS09.09	Continue professional development to keep current on relevant
	trends and information within the industry.
ESS09.09.01	Use self assessment, organizational priorities, journals, Internet sites, professional associations, peers and other resources to develop goals that address training, education and self-improvement issues.
ESS09.09.02	Read trade magazines and journals, manufacturers' catalogues, industry publications and Internet sites to keep current on industry trends.
ESS09.09.03	Participate in relevant conferences, workshops, mentoring activities and in- service training to stay current with recent changes in the field.
ESS09.10	Examine licensing, certification and credentialing requirements at
	the national, state and local levels to maintain compliance with
	industry requirements.
ESS09.10.01	Examine continuing education requirements related to licensing, certification, and credentialing requirements at the local, state and national levels for chosen occupation.
ESS09.10.02	Examine the procedures and paperwork involved in maintaining and updating licensure, certification and credentials for chosen occupation.
ESS09.10.03	Align ongoing licensing, certification and credentialing requirements to career plans and goals.
ESS09.11	Examine employment opportunities in entrepreneurship to consider entrepreneurship as an option for career planning.
ESS09.11.01	Describe the opportunities for entrepreneurship in a given industry.



Essential Topic ESS10	<b>TECHNICAL SKILLS:</b> Use of technical knowledge and skills required to pursue careers in all career cluster, including knowledge of design, operation, and maintenance of technological systems critical to the career cluster.
ESS10.01	Employ information management techniques and strategies in the
	workplace to assist in decision-making.
ESS10.01.01	Use information literacy skills when accessing, evaluating and
	disseminating information.
ESS10.01.02	Describe the nature and scope of information management.
ESS10.01.03	Maintain records to facilitate ongoing business operations.
ESS10.02	Employ planning and time management skills and tools to
	enhance results and complete work tasks.
ESS10.02.01	Develop goals and objectives.
ESS10.02.02	Prioritize tasks to be completed.
ESS10.02.03	Develop timelines using time management knowledge and skills.
ESS10.02.04	Use project-management skills to improve workflow and minimize costs.
ESS10.02.03	Develop timelines using time management knowledge and skills.
ESS10.02.04	Use project-management skills to improve workflow and minimize costs.

# C. CLUSTER (FOUNDATION) KNOWLEDGE AND SKILLS

The following Cluster (Foundation) Knowledge and Skill statements apply to all careers in the Information Technology Cluster. Persons preparing for careers in the Information Technology Cluster should be able to demonstrate these skills in addition to those found on the Essential Knowledge and Skills Chart.

A. Foundational Academic Expectations B. Essential Knowledge and Skills C. Cluster (Foundation) Knowledge and Skills D. Pathway Knowledge and Skills

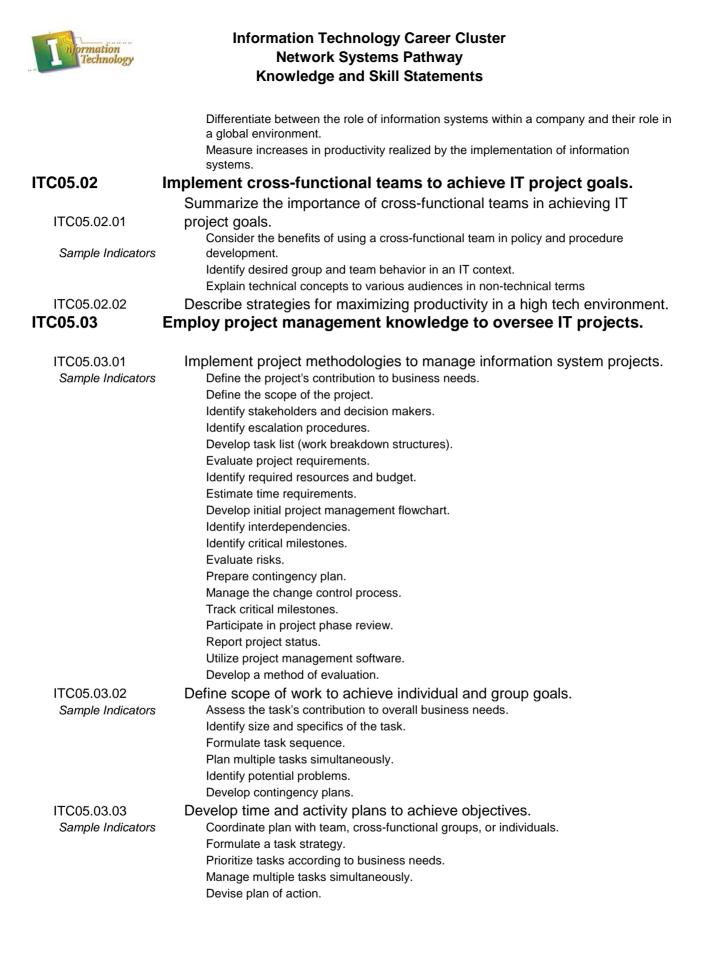
Cluster Topic ITC01	ACADEMIC FOUNDATIONS: Achieve additional academic knowledge and skills required to pursue the full range of career and postsecondary education opportunities within a career cluster.
	No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.
Cluster Topic ITC02	<b>COMMUNICATIONS:</b> Use oral and written communication skills in creating, expressing and interpreting information and ideas including technical terminology and information.



	Develop positive customer relations to build and maintain a
ITC02.01	customer base in the IT industry.
	Demonstrate knowledge of organization's offerings and of customers'
ITC02.01.01	importance to the organization.
	Identify organization's products and services (including own strengths as an agent of
Sample Indicators	the company).
ITC02.01.02	Recognize the importance of all customers to the business.
Sample Indicators	Demonstrate ability to assist customers in a professional manner. Determine customers' individual needs.
Sumple maleatore	Project a professional business image (e.g., appearance, voice, grammar, word
	usage, enunciation, nonverbal communication).
	Interact with customers and colleagues in a professional manner (e.g., prompt,
	friendly, courteous, respectful, helpful, knowledgeable, understandable). Ensure that your assistance promotes the best interests of the company.
	Effectively use organizational protocols and systems to fulfill customer
ITC02.01.03	service requirements.
Sample Indicators	Comply with established business protocols and company policies.
	Communicate company policies to customers.
	Handle merchandise returns in accordance with customer service policy.
	Handle customer complaints in accordance with customer service policy.
	Facilitate customer service through the maintenance of key information systems.
ITC02.01.04	Ensure that customers' needs are met to maintain a customer base.
11002.01.04	Follow through on commitments made to customers(e.g., special orders, delivery
Sample Indicators	specifications, new items).
	Maintain customer base.
ITC02.02	Perform scheduling functions to meet customer needs.
ITC02.02.01	Schedule customer appointments.
Sample Indicators	Create calendars/schedules. Maintain appointment calendars.
	Process requests for appointments.
	Verify appointments.
	Notify customers of changes in schedule.
	Manage scheduling conflicts.
ITC02.02.02	Document results of customer appointments.
Sample Indicators	Document results.
	PROBLEM-SOLVING AND CRITICAL THINKING: Solve problems
Cluster Topic	using critical thinking skills (analyze, synthesize, and evaluate)
ITC03	independently and in teams. Solve problems using creativity and
	innovation.
	Use product/service design processes and guidelines to produce
ITC03.01	a quality IT product/service.
ITC03.01.01	Summarize the process of IT product/service design.
Sample Indicators	
	Initiate predictive maintenance procedures.
	Document a Quality Assurance (QA) program (includes creating a plan and evaluating effectiveness of the program).



ITC03.01.02	Plan for products/services using reliability factors.
ITC03.01.03	Create products/services using reliability factors.
ITC03.01.04	Test new products/services for reliability.
ITC03.01.05	Maintain the reliability of new products/services.
	Implement problem-solving processes to evaluate and verify the
ITC03.02	nature of problems in the IT industry.
ITC03.02.01	Explain information systems theory and practice.
Sample Indicators	Demonstrate knowledge of the underlying concepts of the information systems discipline.
	Demonstrate knowledge of methods for achieving productivity in knowledge work. Apply general systems theory to the analysis and development of an information system.
	Identify procedures for formal problem-solving. Demonstrate knowledge of the fundamental concept of information theory and organizational system processes.
	Identify the essential properties of information systems.
ITC03.02.02	Explain information systems problem-solving techniques and approaches. Evaluate information systems problem-solving techniques and
ITC03.02.03	approaches.
	Employ organization and design principles to sort and group
ITC03.03	information used in the IT industry.
ITC03.03.01	Demonstrate the use of information organization principles.
Sample Indicators	Demonstrate knowledge of group support technology for common knowledge requirements.
	Demonstrate knowledge of the information analysis process. Demonstrate knowledge of Information Technology solutions.
	Demonstrate knowledge of miormation recimology solutions.
	Demonstrate knowledge of methods for achieving productivity in knowledge work.
ITC03.03.02	Demonstrate the use of design and color principles.
Cluster Topic	INFORMATION TECHNOLOGY APPLICATIONS: Use information
ITC04	technology tools specific to the career cluster to access, manage, integrate,
11004	and create information.
	No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.
	<b>SYSTEMS:</b> Understand roles within teams, work units, departments, organizations, inter-organizational systems, and the larger environment.
Cluster Topic	Identify how key organizational systems affect organizational performance and
ITC05	the quality of products and services. Understand global context of industries
	and careers.
	Analyze and summarize the use of IT in business to enhance
ITC05.01	effectiveness.
ITC05.01.01	Integrate IT into various types of business models.
Sample Indicators	Determine how business activities interface with data processing functions.





Cluster Topic ITC06	SAFETY, HEALTH AND ENVIRONMENTAL: Understand the importance of health, safety, and environmental management systems in organizations and their importance to organizational performance and regulatory compliance. Follow organizational policies and procedures and contribute to continuous improvement in performance and compliance.
	No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.
Cluster Topic ITC07	<b>LEADERSHIP AND TEAMWORK:</b> Use leadership and teamwork skills in collaborating with others to accomplish organizational goals and objectives.
	No additional statements in this topic beyond those found in the Essential Knowledge and Skills Chart.
Cluster Topic ITC08	ETHICS AND LEGAL RESPONSIBILITIES: Know and understand the importance of professional ethics and legal responsibilities.
	Apply standard practices and behaviors that meet legal and ethical responsibilities and exhibit positive cyber-citizenry to
ITC08.01	understand legal issues faced by IT professionals.
ITC08.01.01	Explain legal issues faced by IT professionals. Demonstrate knowledge of the legal issues that face Information Technology
Sample Indicators	professionals. Identify issues and trends affecting computers and information privacy. Explain legal issues involved in a company security policy. Identify legal issues involved concerning a security breach. Summarize the rights and responsibilities of IT workers.
ITC08.01.03	Identify ethical issues common to the IT field.
Cluster Topic ITC09	<b>EMPLOYABILITY AND CAREER DEVELOPMENT:</b> <i>Know and</i> <i>understand the importance of employability skills. Explore, plan, and effectively</i> <i>manage careers. Know and understand the importance of entrepreneurship</i> <i>skills.</i>
	Identify and explain the implications IT has on business
	transformation and development to demonstrate an understanding
ITC09.01	of the impact on business.
ITC09.01.01 Sample Indicators	Demonstrate understanding of the impact of IT on businesses. Demonstrate knowledge of how both PCs and larger computer systems impact people and are used in business/industry/government and other institutions. Demonstrate knowledge of the impact of computers on career pathways in business/industry (e.g., how computers have eliminated and created jobs).
	Demonstrate knowledge of the impact of computers on access to information and information exchange worldwide.
	Demonstrate knowledge of ethical issues that have surfaced in the information age.



Demonstrate knowledge of the hardware components associated with information systems.           ITC10.01         Explain the fundamentals of operating systems. Identify major operating system fundamentals and components. ITC10.01.02           Sample Indicators         Explain the fundamentals of operating systems in information systems. Identify major operating system fundamentals and components. ITC10.01.02           Sample Indicators         Explain the role of number systems in information systems. Identify the role the binary and hexadecimal system in information systems. Demonstrate knowledge of number systems and internal data representation. Identify the partware associated with telecommunications functions. Identify the elements of the information processing. Identify types of computer storage devices.           ITC10.01.04         Describe elements and types of information processing. Identify types of processing (e.g., batch, interactive, event-driven, object-oriented). Use available reference tools as appropriate. Access needed information using company and manufacturers' references (e.g., procedural manual, documentation, standards, work flowchats).           ITC10.01.05         Explain the key functions and applications of software. Demonstrate knowledge of the key functions of software. Demonstrate knowledge of the key functions of software. Demonstrate knowledge of the key functions of software development.           ITC10.02.01         Sample Indicators           ITC10.02.02         Describe the range of languages used in software development. Demonstrate knowledge of the function and operation of compilers and interpreters. Demonstrate knowledge of the value origanized in software development.           Sa	Cluster Topic ITC10	<b>TECHNICAL SKILLS:</b> Use the technical knowledge and skills required to pursue the targeted careers for all pathways in the career cluster, including knowledge of design, operation, and maintenance of technological systems critical to the career cluster.
ITC10.01.01       Explain the fundamentals of operating systems.         Identify major operating system fundamentals and components.       Identify major operating system fundamentals and components.         ITC10.01.02       Explain the fundamentals of operating system in information systems.         Identify the role of number systems and internal data representation.       Identify the role the binary and hexadecimal system in information systems.         ITC10.01.03       Identify major hardware components and their functions.         Sample Indicators       Identify major hardware associated with telecommunications functions.         Identify the operating system storage devices.       Identify the operating system storage devices.         ITC10.01.04       Describe elements and types of information processing.         Identify types of processing (e.g., batch, interactive, event-driven, object-oriented).         ITC10.01.05       Use available reference tools as appropriate.         Access needed information sign company and manufacturers' references (e.g., procedural manuals, documentation, standards, work flowcharts).         Describe the function of CPUs.       Compare classes of software associated with the development and maintenance information systems to develop software.         Demonstrate knowledge of the key functions of systems software.       Demonstrate knowledge of widely used software applications (e.g., word processing, database management, spreadsheet development.         Sample Indicators       Demonstrate knowledge o		Demonstrate knowledge of the hardware components associated
Sample Indicators       Identify major operating system fundamentals and components.         ITC10.01.02       Explain the role of number systems in information systems. Demonstrate knowledge of number systems and internal data representation.         ITC10.01.03       Identify major operating system fundamentals and components.         Sample Indicators       Identify the role the binary and hexadecimal system in information systems. Demonstrate knowledge of number systems and internal data representation.         ITC10.01.03       Identify major operating system fundamentals and components.         Sample Indicators       Identify the role the binary and hexadecimal system munications functions. Identify the information processing. Identify the elements and types of information processing. Identify types of processing (e.g., batch, interactive, event-driven, object-oriented).         ITC10.01.05       Use available reference tools as appropriate. Access needed information using company and manufacturers' references (e.g., procedural manuals, documentation, standards, work flowcharts).         ITC10.01.06       Describe the function of CPUS.         ITC10.02.01       Explain the key functions and applications of software. Demonstrate knowledge of widely used software applications (e.g., word processing, database management, spreadsheet development.         Sample Indicators       Demonstrate knowledge of the function and operation of compilers and interpreters. Demonstrate knowledge of hordware applications (e.g., word processing, database management, spreadsheet development.         Sample Indicators       Demonstrate knowledg	ITC10.01	with information systems.
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Assess the importance of new technologies to future developments and to future knowledge worker productivity.

Identify new and emerging drivers and inhibitors of Information Technology change. Assess the potential importance and impact of new IT technologies in the future. Summarize basic data communications components and trends to maintain and update IT systems. ITC10.04.01 Sample Indicators ITC10.04.02 Sample Indicators ITC10.04.03 Sample Indicators ITC10.04.03 Sample Indicators ITC10.04.04 Sample Indicators ITC10.04.05 Sample Indicators ITC10.05.01 ITC10.05.02 Sample Indicators ITC10.05.02 Sample Indicators ITC10.05.03 ITC10.05.04 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.04 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.03 ITC10.05.04 ITC10.05.03 ITC10.0
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Sample Indicators Demonstrate knowledge of the Domain Name System (DNS).
Explain the DNS hierarchy.
Identify elements of DNS (e.g., zones, server types).
Access and use Internet services when completing IT related
ITC10.06 tasks to service and update IT systems.
ITC10.06.01 Demonstrate the use of an Internet connection.
Sample IndicatorsConfigure a small home office Internet connection using cable, DSL, wireless or satellite connection.
Test Internet connection using tools such as ping, trace route, net stat, host, dig, and
nslookup.
ITC10.06.02 Troubleshoot Internet connection problems.
ITC10.06.03 Explain the components of Internet software.
Sample Indicators Demonstrate knowledge of the components of Internet software.
ITC10.06.04 Install Internet software for use on an operating system.
Sample Indicators Identify common browser features. Install Internet software.



ITC10.06.05 Sample Indicators	<ul> <li>Differentiate between Web-based applications and applications installed on a local computer.</li> <li>Download software upgrades and shareware from the Internet.</li> <li>Unpack files using compression software.</li> <li>Describe virus protection procedures.</li> <li>Demonstrate acute awareness of virus protection techniques.</li> <li>Identify types and capabilities of popular virus protection software.</li> <li>Explain spyware, adware, and malware.</li> </ul>
	Identify how to avoid spyware, adware, and malware and how to recover from infection.
ITC10.06.06	Explain cookies and adware on an internet connected computer system. Demonstrate knowledge of cookies and their use on an internet-connected computer
Sample Indicators	system. Identify types and consequences of pop-ups and ad-ware.
	Install and configure software programs to maintain and update IT
ITC10.07	systems.
	•
ITC10.07.01	Verify that hardware and software system components are compatible prior to performing installation.
Sample Indicators	Identify hardware requirements (e.g., processor, memory, disk space, communications, printers, monitors).
	Determine compatibility of hardware and software.
	Verify that software to be installed is licensed prior to performing
ITC10.07.02	installation.
Sample Indicators	Verify conformance to licensing agreement.
	Understand the concept of an End User License Agreement (EULA).
	Differentiate between open source and proprietary licenses.
	Explain the concept of open source.
	Identify common characteristics of open source licensing agreements, including the GNU General Public License (GPL).
	Perform installation accurately and completely, using available resources
ITC10.07.03	as needed.
11010.07.00	Install given application/system software on various platforms in accordance with
Sample Indicators	manufacturer's procedures.
	Disable/uninstall software that may interfere with installation of new software.
	Differentiate between procedures for an upgrade and for a new installation.
	Differentiate between stand-alone and network installation procedures.
	Select appropriate installation options (e.g., default, customized).
	Configure software to appropriate operating system settings.
	Configure macros, tools, and packages to accomplish simple organizational and personal tasks.
	Convert data files if required.
	Verify software installation and operation.
ITC10.07.04	Resolve problems with installation if they occur.
Sample Indicators	Troubleshoot unexpected results.
	Access needed help using manufacturers' technical help lines or Internet sites.
	Formulate new installation procedure if needed.
ITC10.07.05	Perform customization as requested.
Sample Indicators	Customize software to meet user preferences.
ITC10.07.06	Document procedures, using clear and effective notes, for future use.



Sample Indicators	Document step-by-step installation and configuration procedures.
	Demonstrate knowledge of Web page basics to build an
ITC10.08	understanding of Web page design and functioning.
ITC10.08.01 Sample Indicators	Explain the features and functions of Web browsing software. Demonstrate knowledge of the role of browsers in reading files on the World Wide Web (text-only, hypertext).
	Identify how different browsers affect the look of a web page. Demonstrate knowledge of the characteristics and uses of plug-ins.
ITC10.08.02	Explain the features and functions of Web page design software. Compare/contrast the features and functions of software editors available for designing
Sample Indicators ITC10.08.03	web pages. Compare and contrast clients and servers.
Sample Indicators	Differentiate between a client and a server. Explain how traditional and modern Internet clients exploit the client/server relationship.
ITC10.08.04	Describe how bandwidth affects data transmission and on-screen image. Demonstrate knowledge of how bandwidths affect data transmission and on-screen
Sample Indicators	image.
ITC10.08.05 Sample Indicators	Compare the benefits of internal and external Web hosting. Compare the advantages and disadvantages of internal external web hosting.
Sample mulcators	Employ IT knowledge and procedures when configuring or
	modifying an operating system to ensure optimal system
ITC10.09	functioning.
ITC10.09.01 Sample Indicators	Configure/modify system as needed. Secure needed supplies and resources. Review automated scheduling software. Identify data requirements. Identify scheduling priority in programming. Build system software command structures using operating system macro facilities for computer systems.
ITC10.09.02	Use operating system principles to ensure optimal system function.
Sample Indicators	Apply basic commands of operating system software. Apply appropriate file and disk management techniques.
	Employ desktop operating skills.
	Handle materials and equipment in a responsible manner.
	Follow power-up and log-on procedures.
	Interact with/respond to system messages using console device.
	Run applications/jobs in accordance with processing procedures. Follow log-off and power-down procedure(s).
ITC10.09.03	Use available reference tools as appropriate.
Sample Indicators	Access needed information using appropriate reference materials.
ITC10.09.04	Document procedures and actions.
Sample Indicators	Develop audit trails.
ITC10.09.05	Configure systems to provide optimal system interfaces.
	Perform standard computer backup procedures to protect IT
ITC10.10	information.
ITC10.10.01 Sample Indicators	Explain the need for regular backup procedures. Recognize the need for regular backup procedures.



ITC10.10.02 Sample Indicators	Configure, perform and maintain backup procedures. Load backup software. Load compression drive backup software. Install surge suppression protection. Identify battery backup equipment. Maintain battery backup system. Identify hot and warm site backup concepts.
	Recognize and analyze potential IT security threats to develop and
ITC10.11	maintain security requirements.
ITC10.11.01	Describe potential security threats to information systems.
	Identify the range of security needs and the problems that can occur due
ITC10.11.02	to security lapses.
ITC10.11.03	Assess security threats.
Sample Indicators	Maximize threat reduction.
	Assess exposure to security issues. Implement countermeasures.
	Ensure compliance with security rules, regulations, and codes.
	Demonstrate knowledge of virus protection strategy.
	Implement security procedures in accordance with business ethics.
ITC10.11.04	Develop plans to address security threats.
ITC10.11.05	Implement plans to address security procedures.
Sample Indicators	Maintain confidentiality.
	Load virus detection and protection software.
	Identify sources of virus infections.
	Remove viruses.
	Report viruses in compliance with company standards.
	Implement backup and recovery procedures.
	Follow disaster plan.
	Provide for user authentication and restricted access (e.g., assign passwords, access level).
ITC10.11.06	Document security procedures.
	Maintain computer systems to ensure optimal IT system
ITC10.12	functioning.
	Implement queries and reports to provide access to critical system
ITC10.12.01	information.
Sample Indicators	Create a query to extract information from a file.
	Create a query to extract information from multiple files.
	Create reports from queries.
	Create and use logical files.
	Develop a display screen for use with high-level language program.
	Access needed information using appropriate reference materials.
ITC10.12.02	Ensure that system is functioning optimally.
Sample Indicators	Monitor system status and performance.
	Run diagnostics.
	Respond to system messages.
	Perform preventive maintenance procedures on computer and peripheral devices.
	Handle materials and equipment in a responsible manner.
	Optimize windows environment to maximize performance of desktop resources.

	Information Technology Career Cluster
nformation Technology	Network Systems Pathway
	Knowledge and Skill Statements
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	Review automated scheduling software.
ITC10.12.03	Fix and document system problems.
Sample Indicators	Fix recoverable problems.
	Restore system.
	Document computer system malfunction(s).
	Document software malfunction(s).
ITC10.12.04	
	Configure systems to provide optimal system interfaces.
Sample Indicators	Define hardware-software interface issues for a computer system.
	Identify standards and issues related to I/O programming and design of I/O interfaces.
	Interface peripheral devices/controllers in the computer system (e.g., software and
	hardware interrupts, exceptions, Direct Memory Addressing [DMA], bus structures).
	Apply concepts of privileged instructions and protected mode programming.
	Configure peripheral device drivers (e.g., disk, display, printer, modem, keyboard,
	mouse, network).
	Apply advanced I/O concepts (e.g., disk caching, data compression, extended
	memory, magnetic disk/CD-ROM storage and formats).
	Allocate disk space, non-sharable resources, and I/O devices.
	Provide IT support and training to maintain proper network
ITC10.13	functioning.
ITC10.13.01	Provide Help Desk service to computer users within the organization.
Sample Indicators	Operate help desk.
	Employ desktop productivity tools.
	Support computer users.
ITC10.13.02	Provide training for basic computer use within the organization.
Sample Indicators	Train computer users.
	Identify and describe quality assurance concepts to develop an
	understanding of the requirements for quality IT
ITC10.14	products/services.
ITC10.14.01	Explain the history and standards of key quality management initiatives.
Sample Indicators	Demonstrate knowledge of the historical evolution of quality assurance/total quality
Sample mulcators	management (e.g., Deming, ISO 9000).
	Demonstrate knowledge of changes brought about by quality leaders in the world.
	Demonstrate knowledge of the ISO 9000 process.
	Demonstrate knowledge of the 100 3000 process.
	Demonstrate knowledge of the standards/requirements for the Baldridge award.
	Demonstrate knowledge of successful efforts by industry to improve quality and/or
	reduce costs.
ITC10.14.02	Explain the terminology, role and benefits of quality within an organization.
Sample Indicators	Demonstrate knowledge of quality management terminology.
Sample mulcators	Identify the role of quality within the organization.
	Identify the features and benefits of quality planning.
ITC10.14.03	Summarize the elements of a quality management system.
Sample Indicators	Demonstrate knowledge of the control devices used in functional areas (e.g., SPC, equipment).
Sample mulcators	Demonstrate knowledge of the relationship among organizational structures, policies,
	procedures, and quality assurance.
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Tiormation Technology	Information Technology Career Cluster Network Systems Pathway Knowledge and Skill Statements
	Identify internal and external customers.
	Differentiate between prevention and detection.
	Differentiate between variable and attribute data.
	Identify types of control charts. Demonstrate knowledge of how statistical techniques used to control quality (e.g.,
	SPC, DOE, CR).
	Describe the use of computer forensics to prevent and solve
ITC10.15	information technology crimes and security breaches.
ITC10.15.01	Describe the role of computer forensic investigators.
Sample Indicators	Define computer forensics.
	List some of the basic skills and knowledge a computer forensics specialist should possess.
	Identify the circumstances under which computer forensics evidence is typically used, who typically uses such evidence, and how it is used.
	Demonstrate the effective use of basic computer applications relating to
ITC10.15.02	forensics investigations.
Sample Indicators	Identify and attempt to retrieve possible evidence that may exist on a computer system.
	List what should and should not be done with the computer and evidence during an investigation.
	Identify criminal activity in relationship to cyber crime, the Internet, and
ITC10.15.03	Internet trafficking.
Sample Indicators	List common internet crimes.
	List some prevention actions related to cyber crime.
	Describe techniques to identify criminal activity.
	Identify how one files a complaint if a cyber crime is suspected or has occurred.

# **D. PATHWAY KNOWLEDGE AND SKILLS**

The following knowledge and skill statements apply to all careers in the Network Systems Pathway.

A. Foundational Academic Expectations

B. Essential Knowledge and Skills

C. Cluster (Foundation) Knowledge and Skills

D. Pathway Knowledge and Skills

#### **Pathway Topic NETWORK SYSTEMS ITPA01**

### **ITPA01.01**

#### Identify and analyze customer/organizational network system needs and requirements to design a network.

ITPA01.01.01 Sample Indicators Gather data to identify customer/organizational requirements. Identify customer/stakeholders. Gather data to identify customer/stakeholder requirement. Develop functional requirements/specifications for high-level systems. Identify security requirements. Identify time, technology, and resource constraints. Identify physical requirements for system implementation.



	Identify system requirements for various types of installations. Identify new application requirements within the system. Identify environment requirements, conditions and limitations. Determine required service level. Gather information using interviewing strategies. Identify input and output requirements. Clarify specifications using questioning techniques. Identify hardware, networking, and software system functional requirements. Demonstrate knowledge of nonfunctional requirements (e.g., integrity response time, reliability, support, and documentation).
ITPA01.01.02 Sample Indicators	Conduct needs analysis. Gather information on system objectives from users. Perform workflow analysis to determine user needs. Analyze existing procedures. Define business objectives to be achieved by the application. Determine necessary user applications (e.g. web access, email). Access needed information using company and manufacturers' references (e.g., procedural manuals, documentation, standards, work flowcharts).
ITPA01.01.03	Develop networking requirements specifications. Demonstrate knowledge of the use, structure, and contents of a requirements
Sample Indicators	specification document. Define system and software requirements. Develop informal specifications. Develop formal specifications. Evaluate installation requirements. Resolve conflicting requirements. Review and verify specifications with customer.
ITPA01.01.04 Sample Indicators	<ul> <li>Analyze requirements/specifications using current IT approaches.</li> <li>Analyze facilities' bandwidth requirements.</li> <li>Demonstrate knowledge of how to use software methodologies to analyze a real-world problem.</li> <li>Identify site and system constraints.</li> </ul>
ITPA01.02	Analyze a network system to determine if it meets specifications.
ITPA01.02.01 Sample Indicators	Analyze the computer site environment. Identify power and power supplies. Define power conversion. Identify Structural capacities and Electrical wiring codes. Analyze facilities' capacity planning (power cable/wire conduit). Evaluate the potential effect of emerging technologies on information system software/hardware.
ITPA01.02.02 Sample Indicators	<ul> <li>Analyze network security systems.</li> <li>Identify security requirements and the need for data protection.</li> <li>Identify specific access levels that need to be accommodated.</li> <li>Match security system design to identified security requirements.</li> <li>Develop security plan.</li> <li>Evaluate the correctness and effectiveness of implementing the network</li> </ul>
ITPA01.02.03 Sample Indicators	System. Employ the use of prototyping to evaluate network system functionality.



ITPA01.03	Design a network system using technologies, tools and standards to demonstrate a basic understanding of network architecture.
ITPA01.03	Demonstrate knowledge of the basics of network architecture.
Sample Indicators	Demonstrate knowledge of the characteristics and uses of network components (e.g., hub, switches, routers, firewall).
	Differentiate between a physical and logical topology.
	Demonstrate a basic knowledge of OSI modeling.
	Demonstrate knowledge of LAN transmission methods and standards.
	Demonstrate knowledge of LAN transmission protocols.
	Demonstrate knowledge of various frame types and formats.
	Differentiate processes, services, and protocols.
ITPA01.03.02 Sample Indicators	Demonstrate knowledge of basic network classifications and topologies. Differentiate between LANs, and WANs.
Campio malcatoro	Differentiate between point-to-point and point-to-multipoint network topologies.
	Demonstrate knowledge of packet-switching techniques.
	Identify basic physical and logical topologies (e.g. star, ring, bus).
	Demonstrate knowledge of characteristics of connection-oriented and connectionless networks.
	Identify emerging networks.
	Investigate emerging technologies.
	Demonstrate knowledge of electronic communications (e.g., LAN, Internet, remote database access, EDI).
	Demonstrate knowledge of basic telephony (analog vs. digital signals).
	Demonstrate knowledge of Voice over IP (VoIP) concepts.
	Explain convergence issues, including codec choice, jitter, wander, and connecting analog telephone adapter equipment.
	Describe common VoIP protocols, including Session Initiation Protocol (SIP), H.323, and Megaco/H.248.
	Explain the benefits of implementing convergence.
ITPA01.03.03	Implement common network computing platforms. Identify how the four components of a network operating system (i.e., server platform, network services software, network redirection software, communications software)
Sample Indicators	support network operations.
	Select a LAN/WAN technology that meets defined set of requirements.
ITPA01.03.04	Implement appropriate LAN physical media.
Sample Indicators	Demonstrate knowledge of the reasons for installing a network.
	Demonstrate knowledge of local-area network (LAN) trends and issues. Trace the evolution of networks.
	Analyze current trends and development in LANs.
ITPA01.03.05	Characterize network connectivity basis and transmission line applications.
Sample Indicators	Demonstrate knowledge of the principles and operation of wire (coaxial, fiber optics, etc.) and wireless systems.
·	Demonstrate knowledge of the principles and operation of fiber optics, analog and digital circuits.
ITPA01.03.06	Demonstrate knowledge of communication standards for networks. Demonstrate knowledge of the open system interconnection (OSI) standard (ISO
Sample Indicators	Standard 7498).



ITPA01.03.07 Sample Indicators	Identify standard high-speed networks (e.g., broadband, ISDN, SMDS, ATM, FDDI). Demonstrate knowledge of the TCP/IP protocol suite. Use WAN systems in network development. Demonstrate knowledge of the conversion of analog speech to digital. Relate voice, data concepts, and video to delivery of video services. Select primary and backup data circuits. Evaluate analog and digital transmission for cost performance, and reliability. Demonstrate knowledge of firewall implementation between trusted network and WAN.
ITPA01.03.08 Sample Indicators	<ul> <li>Configure a Virtual Private Network (VPN) to form the infrastructure of the WAN. Demonstrate knowledge of interconnecting LANs using WAN services.</li> <li>Implement network security systems. Demonstrate knowledge security requirements and the need for data protection. Demonstrate the knowledge of access levels that need to be accommodated. Implement security plan. Demonstrate knowledge of the role that routers, firewalls, intrusion detection systems, and VPNs play in security.</li> </ul>
ITPA01.03.09	Characterize the use of Network Operating Systems.
Sample Indicators	Demonstrate knowledge of the general characteristics of network operating systems. Demonstrate knowledge of network operating systems (i.e., Windows XP, LINUX, UNIX, etc.). Demonstrate knowledge about the difference between stand-alone, peer-to-peer and client-server networks and software. <b>Perform network system installation and configuration to launch a</b>
ITPA01.04	network system.
ITPA01.04 ITPA01.04.01 Sample Indicators	network system. Install a network infrastructure. Evaluate installation requirements.
ITPA01.04.01	Install a network infrastructure.
ITPA01.04.01	Install a network infrastructure. Evaluate installation requirements. Install information system application programs in accordance with requirements. Install appropriate operating system hardware and software and peripherals. Identify differences between stand-alone and network applications / operating systems. Access needed technical information using software help facilities. Install structured cabling.
ITPA01.04.01	Install a network infrastructure. Evaluate installation requirements. Install information system application programs in accordance with requirements. Install appropriate operating system hardware and software and peripherals. Identify differences between stand-alone and network applications / operating systems. Access needed technical information using software help facilities.



#### Information Technology Career Cluster Network Systems Pathway Knowledge and Skill Statements

	Perform network administration and monitoring to maintain a
ITPA01.05	network system.
	Monitor network performance including information management and
ITPA01.05.01	infrastructure.
Sample Indicators	Support network operating center (NOC).
	Monitor system status and performance.
	Conduct post-implementation evaluation.
	Identify abnormal system performance.
	Create a baseline of system/network performance.
	Identify required service level.
	Recognize system alerts.
	Recognize security problems.
	Recognize environmental problems.
	Perform remote monitoring.
ITPA01.05.02	Demonstrate knowledge of disaster recovery and business continuance.
Sample Indicators	Differentiate between disaster recovery and business continuance.
•	Identify the steps in a disaster recovery plan and a business resumption plan.
	Identify methods for avoiding common computer system disasters.
	Identify common backup devices.
	Identify the criteria for selecting a backup systems.
	Compare/contract streaming a file-by-file backup systems.
	Establish process for archiving files.
	Develop a disaster recovery plan.
	Develop a business resumption plan.
	Backup system.
	Restore system.
ITPA01.05.03	Perform network system administration tasks.
Sample Indicators	Identify principles governing software acquisition and upgrades.
	Manage inventory and assets.
	Retrieve/analyze historical data for trends analysis.
	Perform administration functions using LAN manager software.
	Respond appropriately to system messages.
	Choose and implement an appropriate routing protocol. Develop a logical device naming convention.
	Develop a logical device naming convention. Define traffic priorities.
	Perform network maintenance and user support services to
ITPA01.06	maintain a network system.
	Identify various methods of technical support used to maintain and support
ITPA01.06.01	a network system.
Sample Indicators	Identify support requirements.
	Apply information and data analysis techniques.
	Identify skill level needs of support personnel.
	Define scope of work to meet customer needs.
	Identify resources and risks.
	Evaluate present data and system configuration.
	Formulate a support plan.
ITPA01.06.02	Perform technical support duties.
Sample Indicators	Respond to user questions.



	Communicate and document technical support provided.
	Perform technical functions required by customer/user.
	Employ technical and computer tools to perform task in the most cost-effective manner.
	Manage working relationships with customer within support boundaries.
	Balance resource against customer/user needs.
	Manage multiple customer requirements.
	Participate in application and system development reviews.
ITPA01.06.03	Apply software upgrades, service packs and patches.
Sample Indicators	Analyze operational problems.
	Install and configure Internet software packages.
	Upgrade network system software.
ITPA01.06.04	Perform standard computer backup procedures.
Sample Indicators	Identify the different types of backups (differential, complete, incremental).
	Recognize the need for regular backup procedures.
	Develop backup process.
	Load backup software.
	Perform restore operation using backup software.
	Identify battery backup equipment.
	Maintain battery backup system.
	Install surge suppression protection.
ITPA01.06.05	Perform network system maintenance.
Sample Indicators	Demonstrate knowledge of the basic elements of network maintenance.
	Identify available diagnostic tools used for system maintenance.
	Identify maintenance procedures and processes.
	Identify problems using diagnostic tools.
	Run diagnostics.
	Respond to system messages.
	Document network system malfunction(s).
	Fix recoverable problems.
	Perform preventive maintenance procedures on computer and peripheral devices.
	Restore system.
	Identify new or replacement networking components needed.
	Establish a preventive maintenance plan.
	Create maintenance plan for regular integrity checks.
	Identify maintenance procedures and processes.
	Evaluate maintenance processes and outcomes.
	Select most appropriate solution.
	Implement selected solution.
	Minimize impact of problems on productivity (e.g., minimize downtime).
ITPA01.06.06	Troubleshoot network system problems.
Sample Indicators	Demonstrate knowledge of basic troubleshooting steps.
	Identify available diagnostic tools used for system maintenance.
	Perform appropriate analysis to identify problem cause.
	Develop resolution plan.
	Identify possible solutions.
	Test identified solutions.
	Detect problems.
	Identify criticality of problem.
	Identify problems using diagnostic tools.



	Document results and solutions.
ITPA01.06.07	Troubleshoot data communications.
Sample Indicators	Isolate system faults in various types of networks, cables, data modems, and carrier systems.
	Determine hardware communication faults utilizing diagnostic tools. Identify network problems utilizing network management tools.

Information Technology Cluster Statements (Knowledge and Skill & Performance Elements); Information Technology Career Cluster Cluster Knowledge and Skill Statements (Foundation); Information Technology Cluster Information Support and Services Pathway Knowledge and Skill Statements; Information Technology Cluster Network Systems Pathway Knowledge and Skill Statements; Information Technology Cluster Network Systems Pathway Knowledge and Skill Statements; Information Technology Cluster Programming and Software Development Pathway Knowledge and Skill Statements are based in part on skill statements developed by Education Development Center, Inc., ITWorks! Ohio, the National Workforce Center for Emerging Technologies (formerly the Northwest Center for Emerging Technologies) and the World Organization of Webmasters (WOW).